

2018 Annual Report

69 YEARS OF PARTNERSHIP



STUDENTS • UNIVERSITY • INDUSTRY • DONORS

Cover Photograph - Students, Faculty and Industry Members attend the Fall Scholarship Banquet in September 2018 at Jenness Hall. Pictured in from left to right are: Olivia Goulet, '19 CHE; Julia Perry, '21 ELE; Jess Paul, PM 2 Production Engineer, Sappi; Sierra Thibodeau, '19 CHE; Shawn Farrington, '19 CHE.



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THE CHAIRS' REPORT

The story of the UMaine Pulp and Paper Foundation in 2018 was continued in increasing demand for both our programs and for our students.

26 First-Year Students joined us in September 2018. They were the successful candidates who were part of a record 97 first-year scholarship applicants.

Our Consider Engineering summer program continues to thrive, with 160 high school students applying for 102 slots in July 2018. Over 70% of last summer's Consider Engineering program participants applied for a scholarship this year: continued proof that this program encourages many students to ultimately pursue careers in engineering.

Paper Days 2018 was an outstanding event with a keynote address by Ned Dwyer, CEO of Catalyst Paper. The banquet welcomed over 350 attendees. Greg Radney of Valmet received the Honor Award in recognition of his contributions to the UMaine Pulp and Paper Foundation as well as to the industry.

We continue to see strong leadership from our corporate members. Packaging Corporation of America CEO Mark Kowlzan announced a contribution of \$1 million to the new Engineering Education and Design Center building. In addition, he will bring PCA's total commitment to scholarships at the UMPPF to \$1 million. ND Paper and Verso Corporation increased their annual membership contributions to the UMPPF, and the 70 total companies who make up our ranks continue to show their commitment to developing the next generation of pulp and paper leaders.

Financially, our investments saw losses as did the rest of the market in 2018. However, our total fundraising increased 65% year over year. For the fourth year in a row we exceeded our campaign goal of \$200K in annual giving, which includes both individual and corporate memberships.

This fall companies from around the country traveled to campus to recruit students for both co-op and full-time positions. Representatives of more than 25 companies and 40 locations interviewed our students this fall, leading to multiple co-op and full-time job offers for most of our students.

Our President hosted Career Exploration Seminars in both New York and Maine, introducing high school students to the pulp and paper industry, our Consider Engineering program, and our scholarship opportunities. Carrie also hosted alumni events in Georgia and New York as well as the Annual Alumni Soiree at TAPPI's

Papercon technical program in Charlotte. She extended our recruiting efforts to include a Science Café for elementary and middle school students, and she interacted with educators from across the state of Maine. In addition, UMPPF representatives spread our message through high school visits in multiple states.

In closing, we would like to thank the more than 90 volunteers of the UMPPF. You care so deeply about developing the next generation of pulp and paper industry leaders, and your dedication leads to much success for our scholarship recipients. Our success as an organization is due to your tireless efforts, and we appreciate you.

Chair of the Board
Ray Heuchling

Chair of the Executive Committee
Marco L'Italien



2018 Board of Directors

Board of Directors at Paper Days 2018. Pictured in the front row (from left to right) are: Carrie Enos, UMaine Pulp & Paper Foundation; Josh Gordon, UMaine '18 CHE; Justin Hebert, Procter & Gamble; Dennis Castonguay, Verso (retired); Jonathan Pottle, Eaton Peabody; Marco L'Italien, IGIC; Ray Heuchling, The Heuchling Group, Inc.; Mark Cross, Naxos Consulting Group; Addie Nadeau, Savage Services; Deece Hannigan, Sappi; John Wolanski, JL Group Incorporated. Pictured in the back row (from left to right) are: Dana Cook, Packaging Corporation of America; Ben Blanchette, Georgia-Pacific; Randy Chicoine, ND Paper; Bill Butterfield, Andritz Fabrics and Rolls; Doug Black, International Paper; Austin Gilboe, UMaine '20 CHE; Peter Hart, WestRock; Craig Martin, GAC Chemical Corporation; Jeff Hamilton, Dupont; Brian Lambert, Nalco; Beth Cormier, Sappi; Sarah Dawkins, Solenis; Steve Provencal, Packaging Corporation of America; Mark Kowizan, Packaging Corporation of America; Dana Humphrey, UMaine; Patty Lovejoy, Georgia-Pacific; Ned Dwyer, Catalyst Paper; Brian McAlary, Twin Rivers; Bob Snyder, Twin Rivers; Janelle MacDermott, Cianbro; David Colter, GAC Chemical Corporation.

NOMINATING COMMITTEE

Officers for 2019-2020

Chair of the Board	Marco L'Italien	Vice President US East Operations IGIC
Chair of the Executive Committee	David M. Colter	President GAC Chemical Corporation
Vice President	Mark S. Cross	Principal Naxos Consulting Group
Vice President	Austin Gilboe	UMaine Chemical Eng. Student
Vice President	Barbara Kerr Hamilton	Head of Digitization Operations Siemens
Vice President	Jeffrey Hamilton	Plant Manager Dupont
Vice President	Deece Hannigan	VP, Packaging & Specialties Sappi North America
Vice President	Eliza Hosford	UMaine Chemical Eng. Student
Vice President	Ted Kennedy	Sr. Director, Paper Machine Design First Quality Enterprises
Vice President	Mark Kowlzan	CEO and Chairman Packaging Corporation of America
Vice President	Craig Martin	Vice President, Sales and Marketing GAC Chemical Corporation
Vice President	Addie Nadeau	Customer Solutions Development Senior Manager, Savage Services
Vice President	John Wolanski	President JL Group Incorporated
Secretary	Beth Cormier	Vice President, R&D, Innovation Sappi North America
Treasurer	Tracy Smith	Chief Financial Officer CES, Inc.
President Assistant Secretary Assistant Treasurer	Carrie D. Enos	University of Maine Pulp and Paper Foundation
Ex-Officio	Ray Heuchling	President The Heuchling Group, Inc.
Counsel	Jonathan Pottle	Eaton Peabody

Directors at Large

2017-2020

Doug Black	Mill Manager International Paper
Randy Chicoine	VP and General Manager, Rumford ND Paper
Angela Cushman	Dir. Global Post Market Surveillance and CI Avanos Medical
Mike Haws	Vice President Manufacturing Sappi North America
Patty Lovejoy	Senior Director CPG Safety and Health Georgia-Pacific LLC

2018-2021

Ben Blanchette	Sr. Director Digital Information & Transformation Georgia-Pacific LLC
Dana Cook	Director, Papermaking Technology Packaging Corporation of America
Justin Hebert	P&G FemCare Initiative Leader Procter & Gamble
Bob Snyder	Chairman Twin Rivers Paper Company
Wendy White	Global Mfg Training Systems Leader International Paper

2019-2022

Tim Baade	Senior VP and GM Irving Consumer Products
Mike Gray	Area Senior VP, Capital Business, NA Valmet
Ken Liu	Group Deputy Chairman and CEO ND Paper
Brian McAlary	Director of New Business Development Twin Rivers Paper Company
Chris Plant	Director, US/CAN Paper & Biomaterials Ingredion

Standing Committee Chairs

Board of Directors	Marco L'Italien (2019-2021)	Vice President US East Operations IGIC
Executive	David Colter (2019-2021)	President GAC Chemical Corporation
Audit	Stacey Abbott (2018-2021)	Director, Financial Analysis & Reporting Verso Corporation
Fundraising	Brian Lambert (2018-2021)	Director, Corporate Accounts Nalco Water, An Ecolab Company
Honor Award	Ray Heuchling (2019-2022)	President The Heuchling Group, Inc.
Investment	Janelle MacDermott (2017-2020)	Purchasing Manager Cianbro
Membership	Rene Chartier (2018-2021)	Purchasing and Stores Manager ND Paper
Nominating	Keith Meyer (2019-2022)	Vice President Andritz
Public Relations	Shawn Albert (2018-2021)	Senior Sales Manager GAC Chemical Corporation
Recruiting Diversification	Jess Paul (2017-2020)	PM 2 Production Engineer Sappi North America
Scholarship/ Educational Relations	Blue Keim (2019-2022)	Manager, Paper Operations & Business Excellence, ND Paper
University and Industrial Support	Bill Butterfield (2018-2021)	Executive VP & Chief Technology Officer Andritz Fabrics and Rolls

Ex Officio Directors

Mark Gardner

Trustee
The University of Maine System

Joan Ferrini-Mundy

President
The University of Maine

Dana N. Humphrey

Dean
College of Engineering
The University of Maine

Hemant P. Pendse

Chair
Chemical & Biological Engineering
The University of Maine



A current scholarship recipient nominates his former history teacher, Heather Ross, of Skowhegan High School for the 2018 Pulp & Paper Foundation Inspirational Teacher Award. (Pictured from left to right): Steve Provencal, Scholarship Committee Chair; Spenser Steeves, '21 CHE; Heather Ross, History Teacher, Skowhegan High School.

INVESTMENT MANAGEMENT COMMITTEE

The Investment Management Committee invests all funds available for investment to earn a total return that provides for both current income and long-term appreciation. As with other trustees we have a duty to provide similar benefits to current and future beneficiaries. In 2015 our committee elected to reduce our spend rate once again to 4.5% of a three-year average of our investment's value to more closely match our scholarship expenditures.

In an effort to reduce the volatility of our investments, and to also increase our total return, our investments are spread over several asset classes which are not historically closely correlated. Our funds include bonds, equities, and a small proportion of illiquid assets as private capital funds. Our liquid assets were transferred to Vanguard in 2013.

During 2018, our committee met in April and November. We heard status updates on current investment performance from representatives of Commonfund, Fort Washington, and Vanguard, discussed economic conditions and expected returns, and reviewed our current investment policy. We plan to increase private equity funding to 10% of our total portfolio over the next several years.

We met with Fort Washington Capital Partners and began funding a new illiquid investment with them which had outstanding capital commitments of \$335,000 as of year-end 2018.

The committee entered into a new illiquid investment at Commonfund. Remaining capital commitments to Commonfund Alternative Investments total \$596,650. Our private equity funds with Commonfund have a 5-year return of 13.1% annually as of year-end 2018.

In a difficult year for the stock market, the Foundation's 2018 return from investments with Vanguard was -6.6% against a benchmark of -6.2%. We saw overall investment losses of \$1,326,336.

With our diversified investment strategy, we saw positive returns from our illiquid investments despite these losses. We are confident that our investments with Vanguard, Fort Washington, and Commonfund will benefit current and future beneficiaries.

Janelle MacDermott, Chair

Distribution of Funds in the Custody of the Investment Management Committee 2018

Market Value	As of 31-Dec 2017	(%)	As of 31-Dec 2018	(%)
Vanguard Endowed	\$23,811,919	96.1%	\$21,830,445	95.2%
Total Liquid Assets	\$23,811,919	96.1%	\$21,830,445	95.2%
Commonfund Capital Partners 1999*	\$10,577	0.0%	\$9,947	0.0%
Commonfund Energy Partners III*	\$8,965	0.0%	\$0	0.0%
Commonfund Capital Partners IV*	\$638,316	2.8%	\$608,320	2.7%
Capital Partners V*	\$222,162	1.0%	\$254,497	1.1%
Capital Partners VII*	\$0	0.0%	\$46,426	0.2%
Fort Washington Capital Partners IX*	\$95,507	0.4%	\$178,612	0.8%
Total Non-Liquid Assets	\$975,527	3.9%	\$1,097,802	4.8%
Total Invested Assets	\$24,787,446	100.0%	\$22,928,247	100.0%

**09/30/18 value date*

Performance of Vanguard in 2018 (As Reported by Vanguard as of 12/31/18)**

Fund Category	1 Year	3 Year	5 Year	10 year
Total Domestic Equity	-6.18	8.90	8.05	n/a
Total International Equity	-14.00	5.56	1.41	n/a
Total Fixed Income	0.11	2.21	2.37	n/a
Total Alternative Investments	0.59	-0.61	1.53	n/a
Total Other Investments	-5.95	2.30	7.39	n/a
Total Short-Term Reserves	n/a	n/a	n/a	n/a

***This investment portfolio began on 1/2/13, therefore no historical data exists prior to that date.*

Performance of the Pulp and Paper Foundation investments in 2018 (Vanguard only)

	1 Year	3 Year	5 Year	10 year
Pulp and Paper Foundation Total Return (net of fees)***	-6.65	4.86	4.45	n/a
Benchmark	-6.20	4.86	4.30	n/a

****This investment portfolio began on 1/2/13, therefore no historical data exists prior to that date.*

TREASURER'S REPORT

The financial results of the Foundation for 2018 produced a decrease in net assets as a result of investment performance.

Key areas to note for the year are detailed below.

- The Statement of Financial position shows the decrease in our investments from approximately \$24,787,000 at 12/31/2017 to approximately \$22,928,200 at 12/31/2018.
- For the fourth year in a row, memberships (received plus assets released from restriction) exceeded the \$200,000/year goal set forth in the Strategic Plan, despite corporate memberships being slightly below budget. Individual membership contributions were slightly better than budget.
- Endowment gifts reached a recent high of \$541,045 in 2018!
- The amount of investment income available for Foundation Operations is calculated utilizing 4.5% of the rolling 3 year average based on investment balances as of September 30.
- Scholarships awarded for the year totaled \$648,410. This amount was \$3k over budget and more than the prior year by nearly \$80k. This is due to offering scholarships to 16 additional students in order to meet surging industry demand coupled with a 2.5% tuition increase in Spring 2018 followed by a similar increase in Fall 2018 at UMaine. (NOTE: UMaine tuition was steady from 2012-2017.)
- Total University Support expenses for the year, coupled with Graduate Stipends, showed an increase. This was the result of support for new PDC Director Colleen Walker.
- Operating activities resulted in a loss for the year. Development expenses were \$14k above budget due to purchasing 21 scholarship plaques to be displayed permanently in Jenness Hall. This was a result of incredible donor generosity resulting in 10 new named scholarships at \$10k or more and 11 scholarships moving up to the USA Scholarship level of \$50k or more. As mentioned above, this is due to an unusually large year for endowment giving.

A complete audit report of financial activity for 2018 follows this report.

David Colter, Treasurer

**The University of Maine
Pulp and Paper Foundation**

Financial Report

December 31, 2018

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Independent Auditor's Report

To the Executive Committee and Board of Directors
The University of Maine Pulp and Paper Foundation
Orono, Maine

We have audited the accompanying financial statements of The University of Maine Pulp and Paper Foundation, which comprise the statements of financial position as of December 31, 2018, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The University of Maine Pulp and Paper Foundation as of December 31, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Prior Period Financial Statements

The financial statements of The University of Maine Pulp and Paper Foundation as of December 31, 2017 were audited by Macpage LLC, who merged with Wipfli LLP as of August 1, 2018, and whose report, dated March 2, 2018, expressed an unmodified opinion on those statements.

To the Executive Committee and Board of Directors
The University of Maine Pulp and Paper Foundation

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying 2018 Schedules 1 and 2 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

The 2017 Schedules 1 was subjected to the auditing procedures applied in the 2017 audit of the basic financial statements by Macpage LLC, who merged with Wipfli LLP as of August 1, 2018, and whose report on such information stated that it was fairly stated in all material respects in relation to the 2017 financial statements as a whole.

The image shows a handwritten signature in dark ink that reads "Wipfli LLP". The signature is written in a cursive, flowing style.

South Portland, Maine
February 28, 2019

Statements of Financial Position

December 31,

	2018	2017
ASSETS		
Cash	\$ 49,323	\$ 55,522
Investments	22,928,247	24,787,446
Pledges receivable - other	50,000	75,000
Pledges receivable - endowment	17,600	5,000
Total Assets	\$ 23,045,170	\$ 24,922,968
LIABILITIES AND NET ASSETS		
Liabilities		
Grants payable and accrued expenses	\$ 14,469	\$ 37,702
Net Assets		
Without donor restrictions		
Undesignated	3,726,451	4,269,687
Designated - Soderberg Research Fund	1,846,555	2,075,843
Total without donor restrictions	5,573,006	6,345,530
With donor restrictions	17,457,695	18,539,736
Total Net Assets	23,030,701	24,885,266
Total Liabilities and Net Assets	\$ 23,045,170	\$ 24,922,968

Statements of Activities

Year Ended December 31, 2018
(with comparative totals for 2017)

	Without Donor Restrictions			With Donor Restrictions	2018 Total	2017 Total
	Undesignated	Soderberg Research Fund	Total			
Operating Revenue:						
Contributions	\$ 250		\$ 250	\$ 561,200	\$ 561,450	\$ 197,038
Memberships	170,452		170,452		170,452	195,395
Investment income designated for operations	955,694	\$ 118,213	1,073,907		1,073,907	984,622
Assets released from restriction	32,554		32,554	(32,554)		
Total Operating Revenue	1,158,950	118,213	1,277,163	528,646	1,805,809	1,377,055
Expenses:						
Program Services:						
Scholarships	657,127		657,127		657,127	561,017
University support	157,090	118,213	275,303		275,303	249,011
	814,217	118,213	932,430		932,430	810,028
Support Services:						
Foundation operations	266,743		266,743		266,743	278,787
Fundraising	65,604		65,604		65,604	29,222
Total Expenses	1,146,564	118,213	1,264,777		1,264,777	1,118,037
Change in Net Assets - Operating	12,386	-	12,386	528,646	541,032	259,018
Non-Operating Activities						
Investment income (loss)	(222,864)	(111,075)	(333,939)	(987,751)	(1,321,690)	3,321,903
Assets released from restriction	622,936		622,936	(622,936)		
Amounts designated for operations	(955,694)	(118,213)	(1,073,907)		(1,073,907)	(984,622)
Change in Net Assets - Non-Operating	(555,622)	(229,288)	(784,910)	(1,610,687)	(2,395,597)	2,337,281
Change in Net Assets	(543,236)	(229,288)	(772,524)	(1,082,041)	(1,854,565)	2,596,299
Net Assets, Beginning of Year	4,269,687	2,075,843	6,345,530	18,539,736	24,885,266	22,288,967
Net Assets, End of Year	\$ 3,726,451	\$ 1,846,555	\$ 5,573,006	\$ 17,457,695	\$ 23,030,701	\$ 24,885,266

The accompanying notes are an integral part of these financial statements.

Statement of Activities

Year Ended December 31, 2017

	Without Donor Restrictions			With Donor Restrictions	Total
	Undesignated	Soderberg Research Fund	Total		
Operating Revenue:					
Contributions	\$ 12,500		\$ 12,500	\$ 184,538	\$ 197,038
Memberships	195,395		195,395		195,395
Investment income designated for operations	895,095	\$ 89,527	984,622		984,622
Assets released from restriction	15,000		15,000	(15,000)	
Total Operating Revenue	<u>1,117,990</u>	<u>89,527</u>	<u>1,207,517</u>	<u>169,538</u>	<u>1,377,055</u>
Expenses:					
Program Services:					
Scholarships	561,017		561,017		561,017
University support	159,484	89,527	249,011		249,011
	<u>720,501</u>	<u>89,527</u>	<u>810,028</u>		<u>810,028</u>
Support Services:					
Foundation operations	278,787		278,787		278,787
Fundraising	29,222		29,222		29,222
Total Expenses	<u>1,028,510</u>	<u>89,527</u>	<u>1,118,037</u>		<u>1,118,037</u>
Change in Net Assets - Operating	<u>89,480</u>	<u>-</u>	<u>89,480</u>	<u>169,538</u>	<u>259,018</u>
Non-Operating Activities					
Investment income	597,802	281,395	879,197	2,442,706	3,321,903
Assets released from restriction	546,783		546,783	(546,783)	
Amounts designated for operations	(895,095)	(89,527)	(984,622)		(984,622)
Change in Net Assets - Non-Operating	<u>249,490</u>	<u>191,868</u>	<u>441,358</u>	<u>1,895,923</u>	<u>2,337,281</u>
Change in Net Assets	<u>338,970</u>	<u>191,868</u>	<u>530,838</u>	<u>2,065,461</u>	<u>2,596,299</u>
Net Assets, Beginning of Year	<u>3,930,717</u>	<u>1,883,975</u>	<u>5,814,692</u>	<u>16,474,275</u>	<u>22,288,967</u>
Net Assets, End of Year	<u>\$ 4,269,687</u>	<u>\$ 2,075,843</u>	<u>\$ 6,345,530</u>	<u>\$ 18,539,736</u>	<u>\$ 24,885,266</u>

The accompanying notes are an integral part of these financial statements.

Statement of Functional Expenses

Year Ended December 31, 2018

	Program Services	Supporting Services		Total
		General and Administrative	Fundraising	
Scholarships and grants	\$ 770,909			\$ 770,909
Personnel costs	87,671	\$ 232,717	\$ 29,224	349,612
Conferences and meetings	73,850			73,850
Office and general expenses		22,476	17,614	40,090
Professional fees		11,550		11,550
Travel			10,692	10,692
Public information			8,074	8,074
Total Expenses	\$ 932,430	\$ 266,743	\$ 65,604	\$ 1,264,777

The accompanying notes are an integral part of these financial statements.

Statements of Cash Flows

Years Ended December 31,

	2018	2017
Cash flows from operating activities:		
Change in net assets	\$ (1,854,565)	\$ 2,596,299
Adjustments to reconcile change in net assets to net cash flows from operating activities:		
Permanently restricted contributions	(540,600)	(184,538)
Losses (gains) on investments	2,188,794	(2,741,177)
(Increase) decrease in pledges receivable	25,000	15,000
Increase (decrease) in grants payable and accrued expenses	(23,233)	(57,882)
Net cash flows from operating activities	<u>(204,604)</u>	<u>(372,298)</u>
Cash flows from investing activities:		
Proceeds from sale of investments	629,706	4,100,508
Purchase of investments	(959,301)	(3,906,149)
Net cash flows from investing activities	<u>(329,595)</u>	<u>194,359</u>
Cash flows from financing activities:		
Proceeds from permanently restricted contributions	528,000	209,538
Net cash flows from financing activities	<u>528,000</u>	<u>209,538</u>
Net change in cash	(6,199)	31,599
Cash at beginning of the year	<u>55,522</u>	<u>23,923</u>
Cash at end of the year	<u><u>\$ 49,323</u></u>	<u><u>\$ 55,522</u></u>

The accompanying notes are an integral part of these financial statements.

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Notes to Financial Statements

December 31, 2018 and 2017

NOTE 1 – NATURE OF THE ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Organization

The University of Maine Pulp and Paper Foundation (the Foundation) is a not-for-profit corporation organized to further the study and promotion of pulp and paper and related subjects at the University of Maine and to encourage students to consider paper related technical careers.

Basis of Accounting and Presentation

The financial statements for the Foundation have been prepared using the accrual method of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor- or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported, as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for operating reserve and board-designated endowment funds.

Net Assets with Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires; that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Pledges Receivable

Unconditional promises to give are recognized as revenues in the period received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Investments

Investments are carried at fair value. The fair value of mutual funds is based on share values reported by the funds as reported daily by the funds.

Investments also include interests in limited partnerships. The Limited Partnership investments do not trade in an active, open, market with readily observable prices. The fair values are estimated by the fund managers, based upon real estate appraisals and discounted cash flow models that incorporate various assumptions in discount rates and timing of payments. The Foundation utilized the net asset value (NAV) reported by each of the alternative investment funds as a practical expedient for determining the fair value of the investment. Those estimated values may differ significantly from values that would have been used had a ready market for the investments existed. The reported fair values as of December 31, 2018 and 2017 are based on the September 30, 2018 and 2017 values, respectively, and updated for contributions and withdrawals through December 31st.

Notes to Financial Statements

December 31, 2018 and 2017

NOTE 1 – NATURE OF THE ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Contributions

Contributions are recorded at their fair value on the date the donor makes a gift, or a firm promise to give to the Foundation.

Investment Income

Investment income, including realized and unrealized gains/losses, is recorded net of management fees. Effective July 1, 2009, the State of Maine adopted the Uniform Prudent Management of Institutional Funds Act (UPMIFA). The Foundation has interpreted State of Maine law as requiring the preservation of the value of the original gift of the donor-restricted endowment fund absent explicit donor stipulations to the contrary.

Investment income on donor-restricted endowment funds is considered donor-restricted until appropriated by the Foundation's Board, unless otherwise indicated in the gift instrument. The Foundation designates only a portion of investment income, including realized and unrealized gains/losses, to be used for operations. The maximum amount of annual investment income that may be designated for operations is determined by a spending formula, which is set at 4.5% of the average of the investment market values, excluding certain funds, as of the three previous years. For 2018, this amount was based on the values at December 31, 2015, December 31, 2016 and September 30, 2017. The remainder of investment income, including realized and unrealized gains/losses, is excluded from operations.

Investment Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified purpose as well as unrestricted funds. Under this policy, the endowment assets are invested in a manner that is intended to produce this result while minimizing investment risk.

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation to achieve its long-term return objectives within prudent risk constraints.

Functional Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Notes to Financial Statements

December 31, 2018 and 2017

NOTE 1 – NATURE OF THE ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Management Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Risks and Uncertainties

The Foundation invests in various investment securities. Investment securities are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investments will occur in the near-term and that such changes could materially affect the amounts reported in the statements of financial position or activities.

Income Taxes

The Foundation is a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and, accordingly, no provision for state or federal income taxes has been made in the accompanying financial statements. The Foundation believes that it has appropriate support for any tax positions taken and, as such, does not have any uncertain tax positions that are material to the financial statements. The Foundation is currently open to audit under the statute of limitations by the Internal Revenue Service and state taxing authorities for the years ended December 31, 2015 through 2018.

Recent Accounting Pronouncements

Not-for-Profit Entities

In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-14, Not-for-Profit Entities: Presentation of Financial Statements of Not-for-Profit Entities, to amend current reporting requirements to make several improvements including reducing complexities of information presented within Not-for-Profit financial statements. The main provisions of this update are that a Not-for-Profit entity will report two classes of net assets (amounts for net assets with donor restrictions and net assets without donor restrictions), rather than the previously required three classes and the requirement to present a statement of functional expense. Management adopted this ASU for the year ended December 31, 2018.

NOTE 2 – INVESTMENTS

The fair value of investments is comprised of the following as of December 31:

	2018	2017
Mutual Funds		
Vanguard – Money Market	\$ 639,080	\$ 10,457
Vanguard – Equity Funds	16,591,317	19,040,662
Vanguard – Bond Funds	4,600,048	4,760,800
Balance forward	<u>\$21,830,445</u>	<u>\$23,811,919</u>

Notes to Financial Statements

December 31, 2018 and 2017

NOTE 2 – INVESTMENTS – CONTINUED

	2018	2017
Balance carried forward	<u>\$21,830,445</u>	<u>\$23,811,919</u>
Limited Partnerships:		
Capital Partners 1999	9,947	10,577
Energy Partners III		8,965
Capital Partners IV	608,320	638,316
Capital Partners V	254,497	222,162
Fort Washington PEI IX	178,612	95,507
Capital Partners VII	46,426	
Total Limited Partnerships	<u>1,097,802</u>	<u>975,527</u>
Total Investments	<u>\$22,928,247</u>	<u>\$24,787,446</u>

The following schedule summarizes investment income and its classification in the statement of activities for 2018:

	Undesignated	Soderberg Research Fund	Total Without Donor Restrictions	With Donor Restrictions	Total
Dividends and interest	\$ 153,832	\$ 75,104	\$ 228,936	\$ 667,873	\$ 896,809
Net losses	(371,600)	(183,691)	(555,291)	(1,633,502)	(2,188,793)
Investment fees	<u>(5,096)</u>	<u>(2,488)</u>	<u>(7,584)</u>	<u>(22,122)</u>	<u>(29,706)</u>
Total investment income	(222,864)	(111,075)	(333,939)	(987,751)	(1,321,690)
Investment income designated for operations	<u>(332,758)</u>	<u>(118,213)</u>	<u>(450,971)</u>	<u>(622,936)</u>	<u>(1,073,907)</u>
Investment income less amounts designated for operations	<u>\$ (555,622)</u>	<u>\$ (229,288)</u>	<u>\$ (784,910)</u>	<u>\$ (1,610,687)</u>	<u>\$ (2,395,597)</u>

Notes to Financial Statements

December 31, 2018 and 2017

NOTE 2 – INVESTMENTS – CONTINUED

The following schedule summarizes investment income and its classification in the statement of activities for 2017:

	Undesignated	Soderberg Research Fund	Total Without Donor Restrictions	With Donor Restrictions	Total
Dividends and interest	\$ 109,664	\$ 51,621	\$ 161,285	\$ 448,105	\$ 609,390
Net gains	493,296	232,202	725,498	2,015,679	2,741,177
Investment fees	<u>(5,158)</u>	<u>(2,428)</u>	<u>(7,586)</u>	<u>(21,078)</u>	<u>(28,664)</u>
Total investment income	597,802	281,395	879,197	2,442,706	3,321,903
Investment income designated for operations	<u>(348,312)</u>	<u>(89,527)</u>	<u>(437,839)</u>	<u>(546,783)</u>	<u>(984,622)</u>
Investment income less amounts designated for operations	<u>\$ 249,490</u>	<u>\$ 191,868</u>	<u>\$ 441,358</u>	<u>\$ 1,895,923</u>	<u>\$ 2,337,281</u>

The following summarizes the Foundation's endowment funds, by net asset category, as of December 31.

	2018	2017
Without donor restrictions:		
Soderberg research fund (board-designated)	<u>\$ 1,846,555</u>	<u>\$ 2,075,843</u>
With donor restrictions:		
Original donor-restricted gift amount and amounts required to be retained by donor	<u>12,195,446</u>	11,654,401
Portion subject to appropriation under UPMIFA	<u>5,194,649</u>	6,805,335
	<u>17,390,095</u>	18,459,736
Total	<u>\$ 19,236,650</u>	<u>\$ 20,535,579</u>

From time to time, the fair value of investments associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain in perpetuity (underwater endowments). We have interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. At December 31, 2018, funds with original gift values of \$525,971, fair values of \$503,786, and deficiencies of \$22,186 were reported in net assets with donor restrictions.

Notes to Financial Statements

December 31, 2018 and 2017

NOTE 2 – INVESTMENTS – CONTINUED

The change in the Foundation's endowment funds by net asset category for the year ended December 31, 2018 is, as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
January 1, 2018	\$ 2,075,843	\$18,459,736	\$20,535,579
Additions		541,046	541,046
Investment income (loss)	(111,075)	(987,751)	(1,098,826)
Appropriation for expenditure	(118,213)	(622,936)	(741,149)
December 31, 2018	<u>\$ 1,846,555</u>	<u>\$17,390,095</u>	<u>\$19,236,650</u>

The change in the Foundation's endowment funds by net asset category for the year ended December 31, 2017 is, as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
January 1, 2017	\$ 1,883,975	\$16,354,275	\$18,238,250
Additions		209,538	209,538
Investment income	281,395	2,442,706	2,724,101
Appropriation for expenditure	(89,527)	(546,783)	(636,310)
December 31, 2017	<u>\$ 2,075,843</u>	<u>\$18,459,736</u>	<u>\$20,535,579</u>

NOTE 3 – PLEDGES RECEIVABLE

As of December 31, 2018, the remaining installments are scheduled to be paid, as follows:

	Scholarships	Endowment	Total
Amounts due in:			
Less than one year	\$ 25,000	\$ 9,100	\$ 34,100
One to five years	25,000	8,500	33,500
	<u>\$ 50,000</u>	<u>\$ 17,600</u>	<u>\$ 67,600</u>

As of December 31, 2017, the remaining installments are scheduled to be paid, as follows:

	Scholarships	Endowment	Total
Amounts due in:			
Less than one year	\$ 25,000	\$ 5,000	\$ 30,000
One to five years	50,000		50,000
	<u>\$ 75,000</u>	<u>\$ 5,000</u>	<u>\$ 80,000</u>

Notes to Financial Statements

December 31, 2018 and 2017

NOTE 4 – SCHOLARSHIP AWARD COMMITMENTS

The Foundation's scholarships are granted on an academic year basis with payments made primarily in January, June and September, based upon the recipients' course registration. As of December 31, 2018, approximately \$95,963 in scholarships was anticipated for disbursement in January 2019, subject to students complying with the terms of the scholarship.

The Foundation has commitments to assist the recipients of the Bailey Fund award with certain student loans after their graduation. The awards are contingent upon the students meeting requirements regarding their employment. The total amount committed at December 31, 2018 is approximately \$15,575.

NOTE 5 – RELATED PARTY TRANSACTIONS

The Foundation is a party to a management agreement with the University of Maine. The management agreement specifies that the University will provide offices, and specified benefits paid for in full by the Foundation, and that the Foundation pay personnel directly. This agreement was entered into in December 2007 and continues indefinitely with 180-day notice by either party. During 2018 and 2017, the Foundation paid approximately \$45,000 each year, for services provided under the agreement.

NOTE 6 – FAIR VALUE DISCLOSURES

Fair Value Measurements

The Foundation has adopted a framework for measuring fair value under generally accepted accounting principles for all financial instruments that are being measured and reported on a fair value basis. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

In determining fair value, the Foundation uses various methods, including market, income and cost approaches. Based on these approaches, the Foundation often utilizes certain assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and/or the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated, or generally unobservable inputs. The Foundation utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Based on the observability of the inputs used in the valuation techniques, the Foundation is required to provide the following information according to the fair value hierarchy. The fair value hierarchy ranks the quality and reliability of the information used to determine fair values. Financial assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

Level 1 — Valuations based on quoted prices in active markets for identical assets or liabilities. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 — Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from third party pricing services for identical or similar assets or liabilities.

Level 3 — Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer, or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

In determining the appropriate levels, the Foundation performs an analysis of the assets and liabilities that are subject to fair value measurements. The following is a description of valuation methodologies used for measuring assets at fair value:

Notes to Financial Statements

December 31, 2018 and 2017

NOTE 6 – FAIR VALUE DISCLOSURES – CONTINUED

Fair Value Measurements – Continued

Mutual funds: The Mutual funds consist of money market, equity, and bond mutual funds which are valued based upon quoted market prices which represent the net asset values of shares. Mutual funds held by the foundation are open-end mutual funds that are registered with the SEC and are deemed to be actively traded.

The table below presents the balances of assets and liabilities measured at fair value on a recurring basis as of:

	Total	Level 1	Level 2	Level 3	NAV
December 31, 2018					
Limited partnerships	\$ 1,097,802				\$ 1,097,802
Mutual funds	21,830,445	\$ 21,830,445			
	<u>\$ 22,928,247</u>	<u>\$ 21,830,445</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,097,802</u>
December 31, 2017					
Limited partnerships	\$ 975,527				\$ 975,527
Mutual funds	23,811,919	\$ 23,811,919			
	<u>\$ 24,787,446</u>	<u>\$ 23,811,919</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 975,527</u>

The following description outlines the significant investment strategies of the investee for investments in entities that calculate net asset value per unit at December 31, 2018:

Limited partnerships

The Foundation invests in several limited partnerships that are not publicly traded. The net asset values are used as a practical expedient to estimate fair values. The objective of these investments is to provide exposure to multiple asset classes and private investment strategies in one program. The limited partnerships are primarily invested in private equity, venture capital, and in natural resources.

The Foundation has investments in Capital Partners 1999, Energy Partners III, Capital Partners IV, Capital Partners V, Fort Washington Private Equity Investors IX, L.P., and Capital Partners VII that have anticipated future cash commitments of approximately \$5,000, \$18,400, \$70,000, \$44,500, \$385,000 and \$458,750, respectively, at December 31, 2018. Additionally, the limited partnership and LLC investments have various withdrawal restrictions, which limit the Foundation's ability to liquidate its investment in these entities. Capital Partners IV does not allow withdrawal, except under certain limited circumstances. Redemptions are paid at the end of the subsequent calendar year at the net asset value on the redemption date. Redemptions are at the discretion of the fund managers.

NOTE 7 – DEFINED CONTRIBUTION PLAN

The Foundation has a defined contribution plan covering substantially all employees. The Foundation contributes 10% of eligible employees' gross salary to the plan each year. The Foundation's employer contributions to the plan approximated \$23,300 and \$22,600 for the years ended December 31, 2018 and 2017, respectively. Amounts are included with foundation operations expense in the statement of activities.

Notes to Financial Statements

December 31, 2018 and 2017

NOTE 8 – NET ASSETS

Net assets with donor restrictions consisted of the following as of December 31:

	2018	2017
Subject to expenditure for a specific purpose:		
Scholarships	\$ 50,000	\$ 75,000
Endowment returns subject to future appropriation:		
Scholarships	5,194,649	6,805,335
Total net assets restricted by time or purpose	5,244,649	6,880,335
Amounts with perpetual restrictions:		
Scholarships	12,235,232	11,659,401
Underwater endowments	(22,186)	
Total net assets with perpetual restrictions	12,213,046	11,659,401
Total net assets with donor restrictions	\$ 17,457,695	\$ 18,539,736

NOTE 9 – LIQUIDITY AND AVAILABILITY

The Foundation receives contributions with donor restrictions to be used in accordance with the associated purpose restrictions. It also receives gifts to establish endowments that will exist in perpetuity; the income generated from such endowments is used to fund programs. In addition, the Foundation receives support without donor restrictions from membership revenue, with the remainder funded by investment income.

The Foundation considers investment income without donor restrictions, appropriated earnings from donor-restricted and board-designated endowments, contributions without donor restrictions and contributions with donor restrictions for use in current programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. General expenditures include administrative and general expenses, fundraising expenses and scholarship and other grant commitments expected to be paid in the subsequent year. Annual operations are defined as activities occurring during the Foundation's fiscal year.

The Foundation manages its cash available to meet general expenditures following three guiding principles:

- Operating within a prudent range of financial soundness and stability, and
- Maintaining adequate liquid assets.

The table below presents financial assets available for general expenditures within one year at December 31, 2018:

Cash	\$ 49,323
Pledges receivable	25,000
Payout on donor-restricted endowments for use over next 12 months for scholarships	800,000
Payout on board-designated endowments for use over next 12 months	280,000
	<u>\$1,154,323</u>

Notes to Financial Statements

December 31, 2018 and 2017

NOTE 10 – SUBSEQUENT EVENTS

Management of the Foundation has evaluated subsequent events through February 28, 2019, the date these financial statements were available to be issued and determined that any subsequent events that would require recognition or disclosure have been considered in the preparation of the financial statements.

Schedules of Memberships and Operating Expenses For Unrestricted Funds

December 31,

2018

2017

MEMBERSHIPS

Foundation sponsor	\$ 49,100	\$ 40,900
Scholarship underwriters	42,600	47,600
Company members	32,960	45,460
Special Gift members	12,700	13,150
Individual members	33,092	48,185
Matching gifts		100
Total Memberships	\$ 170,452	\$ 195,395

OPERATING EXPENSES

Scholarships	\$ 648,410	\$ 561,017
University Support:		
Pulp and Paper Foundation professor	12,500	5,000
Calder professor	15,000	15,000
Department support	13,000	13,000
Summer co-op teaching	10,000	10,000
Graduate stipends	40,000	40,000
Educational relations	151,183	152,245
Chinn Seminars	1,621	1,527
Faculty stipend (Soderberg)	5,000	5,000
PDC Director	21,093	
Bailey grants	5,906	7,239
Total University Support	275,303	249,011
Support Services:		
Public information	8,074	11,584
Foundation office expenses	302,576	268,251
Legal counsel, accounting and consultant	11,550	11,550
Miscellaneous	18,864	16,624
Total Foundation Operations	341,064	308,009
Total Operating Expenses	\$ 1,264,777	\$ 1,118,037

Schedule of Contributions - Endowment Fund**Year Ended December 31, 2018****Gifts to Increase USA Scholars Funds:**

Barker, Elliott R.	\$ 1,000
Barrett, Mark D.	19,276
Boos, Louis J.	2,000
Grindle, Michael E.	700
LaHaise, Thomas F., Jr.	500
Marshall Jr., Stanley N.	500
Perry Family	500
Stoess, Henry A.	1,606
Touchette, Joseph W.	25,000
	<u>51,082</u>

Gifts to Increase Named Scholarships:

Bowden Family	1,200
Class of 1979	1,480
Class of 1986	200
Class of 1999	500
Davidson Family	2,000
Gardner Family	12,500
Genco, Dr. Joseph M.	540
Glomb, John W.	1,000
Greenwood, Brian F.	2,350
Harmon, Evelyn W.	2,000
Hart, Peter W.	1,000
Keef Family	12,500
Kerr, Ethyl G.	1,000
Kurrie, William F.	1,000
Luke Family	15,020
Meyer, Lollo and Charles A.	100
Moore, Albert Pat's Pizza Scholarship	48
Muller, George J.	400
Paine, Arnold	7,825
Paiste Family	100
Packaging Corporation of America	350,000
Radney, Greg and Patty	400
Sapoznik, Ted and Mary	1,500
Willey, Michael S.	100
Zieminski, Stephan	4,000
	<u>418,763</u>

Gifts to Increase Endowment Funds:

Beaupre, James J.	1,750
Butterfield, Gwendolyn Irene	10,000
Class of 1993	4,550
Class of 1995	1,000
Class of 2015	1,250
Class of 2019	1,000
Dyer Family	11,931
Enos Family	833
Francis, Christopher R.	10,100
Haws, Jonathan M.	19,496
Lambert Family	500
Michaud, Charles F.	2,500
Roberts Family	5,000
Tarr, Mitch and Jamie	1,290
	<u>71,200</u>
Total Additions to Fund	\$ 541,045

See independent auditors' report.

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THE UNIVERSITY OF MAINE PULP AND PAPER FOUNDATION
SCHEDULE OF ENDOWMENT FUND BALANCES
Year Ended December 31, 2018
(With Comparative Value Figures for 2017)

SCHEDULE 3

Donors Funds:

Joachim, Herman L.
Lewis, John & Lucille
Soderburg Donors Fund

Year	Major Contributors	Original Contribution Through 2018	2018 Contributions	12/31/17 Value	12/31/18 Value
		\$885,836		\$885,836	\$885,836
		\$543,959		\$543,959	\$543,959
		\$1,000,000		\$1,000,000	\$1,000,000

USA Scholars Funds:

Abbott, Warren A.
Ahara, E. Victor
Baldwin-Harvey
Barker, Elliott R.
Barrett, Mark D.
Bearce, George D.
Beckler, Warren B., Jr.
Benedetto, Joseph A.
Bird Companies
Bockus, Clayton T.
Bolton, Philip S.
Boos, Louis J.
Bossen Family
Boutin, Delano L.
Bryand, Edward T.
Buchanan, William E.
Callaghan, Mae Munter

1984	Friend & Associates	\$10,909	\$0	\$54,244	\$49,446
1987	Marjory Kraske & Constance Ahara	\$41,061	\$0	\$88,915	\$81,051
1989	Mr. & Mrs. Norman R. Baldwin	\$49,810	\$0	\$142,815	\$130,184
1986	Elliott R. Barker, III	\$25,000	\$1,000	\$54,958	\$51,098
2001	Victor Blodeau, Robert Roy Patricia West, Friends & Associates	\$203,238	\$19,276	\$240,628	\$238,622
1973	George D. Bearce	\$12,315	\$0	\$85,117	\$77,589
1969	Warren B. Beckler, Jr. & Family	\$10,069	\$0	\$78,854	\$71,880
1970	Joseph A. Benedetto & Mill Fibers Ltd.	\$10,169	\$0	\$79,284	\$72,271
1977	Bird Machine Company Inc.	\$10,783	\$0	\$77,633	\$70,767
1981	Former Students	\$10,225	\$0	\$54,720	\$49,880
1969	Mrs. Phillip S. Bolton	\$12,043	\$0	\$82,580	\$75,277
1999	Louis J. (Lou) Boos	\$62,871	\$2,000	\$76,858	\$72,061
1978	David A. Bossen	\$11,855	\$0	\$90,367	\$82,375
1989	Northeast PIMA	\$18,068	\$0	\$51,191	\$46,664
1976	Honeycomb Systems Inc.	\$10,264	\$0	\$74,986	\$68,354
1979	Appleton Wire	\$10,369	\$0	\$73,485	\$66,986
1969	Englehard Minerals & Chemical Corp.	\$11,334	\$0	\$79,276	\$72,264

THE UNIVERSITY OF MAINE PULP AND PAPER FOUNDATION
SCHEDULE OF ENDOWMENT FUND BALANCES
Year Ended December 31, 2018
(With Comparative Value Figures for 2017)

SCHEDULE 3

Year	Major Contributors	Original Contribution Through 2018	2018 Contributions	12/31/17 Value	12/31/18 Value
1978	Callighan, Olin W.		\$0	\$78,026	\$71,125
1970	Cameron, James A.	Englehard Minerals & Chemical Corp.	\$0	\$82,094	\$74,834
1989	Chase, Jane Gray Hunley	Mrs. Charlotte M. Cameron	\$0	\$51,723	\$47,149
1971	Chisholm Family	Chase Family	\$0	\$82,764	\$75,444
		Mrs. Hugh J. Chisholm & William H. Chisholm	\$0		
1999	Cianchette Brothers	Cianbro Corporation	\$0	\$79,345	\$72,328
1998	Clapp II, Eugene H.	Eugene H. Clapp, III & Family	\$0	\$82,083	\$74,824
1972	Clapp, Sarah, L.	Mary A. Clapp, Margaret F. Stevenson & Eugene H. Clapp, II	\$0	\$81,862	\$74,622
1975	Class of 1952 - 5th Year Alumni	Robert E. Perry, Frank A. Butler, John McClure & Roy P. Webber, II	\$0	\$78,106	\$71,198
1972	Copeland, Stuart B.	Mace V. Harris, Harry T. Kendall & Joe J. Jenkins	\$0	\$105,357	\$96,039
1991	Correll, Elizabeth F.	Mr. & Mrs. A.D. "Pete" Correll	\$0	\$79,679	\$72,632
1982	Creamer, Walter J.	Robert N. Haskell	\$0	\$57,691	\$52,589
1986	Cross, Ray H.	The Cross Family & Business Associates	\$0	\$100,812	\$91,896
1991	Crossland, Charles E.	Friends, Family & Associates	\$0	\$54,363	\$49,555
1982	Crump, James G.	Mr. & Mrs. James Crump, Jr.	\$0	\$471,657	\$429,942
1966	Dahl, Knud	KAMYR Corporation	\$0	\$793,803	\$723,596
1978	Dahl, Knut/Johan Richter	KAMYR Corporation	\$0	\$516,753	\$471,050
1962	Dauman, Samuel	D.S. & R.H. Gottesman Foundation	\$0	\$80,685	\$73,549
1990	Davis, Roy L.	Roy L. Davis	\$0	\$52,200	\$47,583
1976	Desmond, Clair R.	Robert N. Haskell	\$0	\$86,581	\$78,923
1987	Dolloff, Richard & Erdine B.	Dana B. Dolloff	\$0	\$64,624	\$58,908

THE UNIVERSITY OF MAINE PULP AND PAPER FOUNDATION
SCHEDULE OF ENDOWMENT FUND BALANCES
Year Ended December 31, 2018
(With Comparative Value Figures for 2017)

SCHEDULE 3

Year	Major Contributors	Original Contribution Through 2018	2018 Contributions	12/31/17 Value	12/31/18 Value
1983	Emery, Sr., Philip H.	\$35,605	\$0	\$111,489	\$101,628
1970	Fales, Otis G.	\$10,369	\$0	\$80,489	\$73,371
1972	Ferguson Jr., Roy K.	\$166,511	\$0	\$911,897	\$831,245
1967	Frost, Frederick H.	\$11,104	\$0	\$88,584	\$80,749
1979	Gardiner, Frank J.	\$10,259	\$0	\$76,842	\$70,045
1975	Gardner, Angus J.	\$10,469	\$0	\$79,768	\$72,713
1975	Gilman, Isaac & Charles	\$10,001	\$0	\$86,186	\$78,564
1981	Glatfelter, III, P.H.	\$10,000	\$0	\$67,176	\$61,235
1997	Gledhill, Ada M.	\$30,171	\$0	\$51,874	\$47,287
1979	Gottesman, D. Samuel	\$10,259	\$0	\$71,213	\$64,915
Graham, Edward M.		\$13,607	\$0	\$95,642	\$87,183
1973	Robert N. Haskell	\$18,222	\$0	\$125,920	\$114,783
1977	Great Northern Paper Company	\$55,393	\$0	\$136,531	\$124,456
1995	Madison Paper Industries	\$10,692	\$0	\$86,029	\$78,420
1970	Rudolph T. Greep	\$39,450	\$700	\$78,073	\$71,868
1988	Friends & Family	\$57,297	\$0	\$191,591	\$174,646
1988	Robert N. Haskell Trust	\$17,434	\$0	\$118,039	\$107,599
1972	Friends of Pete Heuer	\$10,929	\$0	\$81,930	\$74,684
1963	Paul E. Hodgdon	\$11,369	\$0	\$80,986	\$73,824
1997	D.S. & R.H. Gottesman Foundation	\$12,415	\$0	\$82,652	\$75,342
1971	Oliver G. Hayward	\$10,393	\$0	\$87,112	\$79,407
1963	Friends & Family	\$10,083	\$0	\$72,330	\$65,933
1977	Chas T. Main Inc.				

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1971	Jenness, Lyle C.		\$0	\$85,818	\$78,228
1994	Joachim, Herman L.		\$0	\$290,114	\$264,455
1986	Jones, Thomas Phelps		\$0	\$103,560	\$94,401
1977	Jordan, Edward C.		\$0	\$73,540	\$67,035
1981	Juckett, J. Walter		\$0	\$614,408	\$560,067
1982	Keef, Joseph E.		\$0	\$72,175	\$65,791
2015	Keef, Ralph & Allison Family		\$12,500	\$44,846	\$53,379
1982	Koplik, Perry H.		\$0	\$76,561	\$69,790
2005	Kraske Family		\$0	\$79,543	\$72,508
1987	Kraske, William H.		\$0	\$151,606	\$138,198
1999	LaHaise, Thomas F., Jr.		\$500	\$57,299	\$52,731
1971	Mansfield, Everett Keith		\$0	\$85,676	\$78,098
1988	Marquis, John F.		\$0	\$153,421	\$139,852
1988	Marquis, Maida B.		\$0	\$147,957	\$134,871
1996	Marshall Jr., Stanley N.		\$500	\$120,787	\$110,604
1976	Masterman Family		\$0	\$97,711	\$89,069
1965	McDonald, Manuel C.		\$0	\$91,455	\$83,366
1980	McDonald, Manuel C.		\$0	\$115,050	\$104,874
1981	Metcalfe, William K.		\$0	\$111,552	\$101,686
1981	Morrison, Franck P.		\$0	\$66,210	\$60,354
1997	Morton, Hugh H.		\$0	\$340,927	\$310,775

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	Year	Major Contributors	Original Contribution Through 2018	2018 Contributions	12/31/17 Value	12/31/18 Value
Murchison, David C.	1970	Georgia Kaolin Company	\$10,003	\$0	\$74,359	\$67,782
Neese, Sr, Elbert H.	1974	Beloit Corporation	\$10,069	\$0	\$80,524	\$73,402
Northeast Division of PIMA	1977	Northeast PIMA	\$10,283	\$0	\$76,376	\$69,621
Ober, J. Larcom	1967	J. Larcom Ober	\$10,321	\$0	\$79,948	\$72,877
Olmstead, Jr., George	1968	George Olmstead, Jr.	\$11,514	\$0	\$90,364	\$82,371
Packaging Corporation of America	2017	Mark W. Kowizan	\$360,000	\$350,000	\$10,000	\$359,116
Paper Chase	1993	BE&K & Sponsor Registration Donations	\$22,978	\$0	\$51,652	\$47,083
Pearson, Jr., Francis E.	1971	His Wife & Children	\$10,535	\$0	\$78,214	\$71,297
Pennings, Charles F.	1983	Northeast PIMA	\$15,008	\$0	\$79,065	\$72,072
Perry Family	1985	Robert E. Perry & Peter E. Perry	\$69,847	\$500	\$162,948	\$149,036
Phillips, Kenneth H.	1996	Friends & Associates	\$31,360	\$0	\$55,521	\$50,610
Recor, Kip	1980	Mylykoski Oy, New York Times, Gianbro Corp. & E. C. Jordan Co.	\$11,313	\$0	\$75,570	\$68,886
Renegar, Glen T.	1972	Pem-Jer-Del Division of Paper Industry Management Association	\$10,369	\$0	\$78,817	\$71,846
Riegel, Margaret Murchie	1970	Her Family	\$11,755	\$0	\$83,609	\$76,214
Roosevelt Paper	1985	Roosevelt Paper Company	\$15,000	\$0	\$63,922	\$58,268
Rourke, Floyd H.	1992	The Sandy Hill Foundation	\$59,448	\$0	\$170,590	\$155,502
Rouse, John W.	1981	Cives Construction Company	\$10,000	\$0	\$67,990	\$61,977
Sanborn, James L.	1986	Family, Friends & Associates	\$36,832	\$0	\$98,455	\$89,747
Sargent, Viola R.	1982	Philip A. Sargent	\$24,269	\$0	\$134,570	\$122,668
Schmidt, William C. & William Jr.	1980	Charles W. Schmidt	\$11,152	\$0	\$87,433	\$79,700
Sheldon, Benjamin I.	1968	R. H. Gottesman Foundation	\$10,069	\$0	\$79,482	\$72,452

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	Year	Major Contributors	Original Contribution Through 2017	2018 Contributions	12/31/17 Value	12/31/18 Value
Soderberg, Elizabeth F.	1971	Frederic A. Soderberg	\$22,904	\$0	\$127,904	\$116,592
Soderberg, Elvah L.	1968	Frederic A. Soderberg	\$20,218	\$0	\$130,919	\$119,340
Soderberg, Frederic A.	1978	Elizabeth F. Soderberg	\$22,596	\$0	\$123,436	\$112,519
Stoess, Henry A.	2000	Henry A. Stoess	\$42,632	\$1,606	\$59,277	\$55,640
TAPPI/Maine-New Hampshire	1975	Maine-New Hampshire TAPPI	\$22,756	\$0	\$119,047	\$108,518
Texo/Louis Lerner	1982	Texo Corporation	\$10,000	\$0	\$59,952	\$54,649
Touchette, Joseph W.	1996	Robert V. Touchette	\$167,287	\$25,000	\$176,704	\$186,076
Trelfa, Fred R.	1978	Richard T. Trelfa	\$25,567	\$0	\$150,776	\$137,440
Union Camp Corporation	1978	Union Camp Corporation	\$10,016	\$0	\$80,604	\$73,475
Uong, D. Diek	1971	George R. Wallace	\$15,212	\$0	\$99,441	\$90,646
Violette, Richard D.	1985	Richard D. & Dottie Violette	\$16,886	\$0	\$53,127	\$48,428
Wadsworth, Harry F.	1977	Holland Company	\$10,888	\$0	\$76,944	\$70,139
Wallach, Ira D.	1980	Miriam & Ira D. Wallach Foundation	\$10,751	\$0	\$74,837	\$68,218
Wallach, James & Kenneth	1983	Miriam & Ira D. Wallach Foundation	\$95,927	\$0	\$430,487	\$392,413
Wallach, James G.	1998	Central National-Gottesman Foundation	\$53,200	\$0	\$97,182	\$88,587
Ward, Eugene J.	1981	Grace E. Ward	\$10,000	\$0	\$66,501	\$60,619
Wilkins, Ralph A.	1966	Ralph A. Wilkins	\$10,192	\$0	\$88,308	\$80,498
Subtotal			\$4,257,261	\$413,582	\$14,203,543	\$13,360,911

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	Year	Major Contributors	Original Contribution Through 2018	2018 Contributions	12/31/17 Value	12/31/18 Value
<u>Named Scholarships</u>						
1996 Open House	1996	Thompson Avant International Inc., Beloit Corp., Buckman Laboratories, Enterprise Engineering, Irving Forest Products; Measurex Inc., Nalco Chemical Co., Nordic Engineering, Penford Products, Specialty Minerals Inc.	\$10,000	\$0	\$19,837	\$18,082
Aiken, Paul & Evelyn	1986	Mr. & Mrs. Donald P. Aiken	\$10,200	\$0	\$37,248	\$33,954
Akeley, Leon F.	1997	Valmet Incorporated	\$10,100	\$0	\$17,249	\$15,723
Baker, Phil & Ginny	1996	Northeast PIMA	\$10,000	\$0	\$15,762	\$14,368
Barry, Leroy J. (Roy)	1999	Leroy J. (Roy) Barry	\$10,648	\$0	\$16,784	\$15,300
Betz Laboratories	1990	Betz Paper Chem & Betz Industrial	\$10,000	\$0	\$32,937	\$30,024
Bingham, Leroy M.	1998	Leroy M. (Lee) Bingham	\$13,200	\$0	\$20,806	\$18,966
Boston Paper Trade Association	1990	Boston Paper Trade Association	\$10,000	\$0	\$32,937	\$30,024
Bowden Family	2012	Philip & Nancy Bowden	\$20,500	\$1,200	\$24,853	\$23,855
Buckman Laboratories	1997	Buckman Laboratories Inc.	\$10,000	\$0	\$17,249	\$15,723
Burke, James L.	1998	James L. (Jim) Burke	\$10,000	\$0	\$15,880	\$14,475
Butler Family	2001	Frank & Ruth Butler	\$18,000	\$0	\$24,503	\$22,336
Butterfield, Gwendolyn Irene	2018	Bill & Carol Butterfield	\$10,000	\$10,000		\$10,000
Caddoo, William H.	1996	William H. Caddoo	\$10,000	\$0	\$15,762	\$14,368
Carlstrom, Edwin C.	2006	Edwin C. Carlstrom	\$4,306	\$0	\$12,189	\$11,111
Castonguay Family	2015	Dennis, Suzanne, Lisa, Michelle, Gregory & Matthew Castonguay	\$9,960	\$0	\$11,492	\$10,475
Chase, Andrew J.	2000	Margaret Chase Fournier	\$25,000	\$0	\$39,405	\$35,920
Chinn, Friends of Jack E	2000	Friends, Family & Associates	\$11,305	\$0	\$17,819	\$16,243

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		Original			
Year	Major Contributors	Contribution Through 2018	2018 Contributions	12/31/17 Value	12/31/18 Value
1997	Chinn, Jack E		\$0	\$15,762	\$14,368
2000	Cianchette, Alton E. (Chuck)		\$0	\$35,937	\$32,759
1995	Clarke, Neil G.		\$0	\$37,798	\$34,455
1987	Class of 1937		\$0	\$34,493	\$31,442
1995	Class of 1945		\$0	\$20,780	\$18,942
1985	Class of 1955		\$0	\$38,334	\$34,944
2016	Class of 1979		\$1,480	\$15,952	\$16,021
2017	Class of 1986		\$200	\$13,176	\$12,211
2014	Class of 1999		\$500	\$15,400	\$14,538
2017	Cort & Ludwig		\$0	\$12,441	\$11,341
2008	Cross, Mark and Melanie		\$0	\$17,504	\$15,956
2013	Curtis, Ted & Rose Marie		\$0	\$27,693	\$25,243
2004	Davidson, Family		\$2,000	\$42,161	\$40,433
1987	Du Pont Titanium Dioxide		\$0	\$34,493	\$31,442
2018	Dyer Family		\$11,931		\$11,931
2017	Ellms, Carlton W. Jr. & Marilyn Ellms		\$0	\$11,479	\$10,464
1996	Flaherty, Joseph V.		\$0	\$19,837	\$18,082
2013	Foley, George L. & Elizabeth Y.		\$0	\$11,946	\$10,889
2018	Francis, Christopher R.		\$10,100		\$10,100
2015	GAC Chemical		\$0	\$11,476	\$10,461
2016	Gardner Family		\$12,500	\$23,649	\$34,057
2015	Genco, Dr Joseph M.		\$540	\$25,267	\$23,572

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	Year	Major Contributors	Original Contribution Through 2018	2018 Contributions	12/31/17 Value	12/31/18 Value
Genco, Helen Horner	2008	Joseph M. Genco	\$11,000	\$0	\$17,087	\$15,576
Glomb, John W.	1995	Dr. & Mrs. John W. Glomb	\$16,900	\$1,000	\$27,418	\$25,993
Grant Family, The	1987	Martin & Ann Grant	\$10,219	\$0	\$35,249	\$32,131
Greenwood, Brian F.	2017	Friends & Associates	\$30,114	\$2,350	\$27,764	\$27,658
Haber, Jr., Peter	1995	Maine-New Hampshire TAPPI	\$10,000	\$0	\$25,091	\$22,872
Hale, David & Marion Young	1999	David & Marion Hale	\$14,582	\$0	\$22,984	\$20,951
Hall, M. Bradford	1993	Doug Hall	\$16,581	\$0	\$40,739	\$37,136
Hannigan Family	1990	Judson Hannigan	\$11,735	\$0	\$36,083	\$32,892
Hans, Lois V.	1982	Lois V. Hans	\$5,500	\$0	\$32,941	\$30,027
Harmon, Evelyn W.	2000	David H. Record	\$13,900	\$2,000	\$18,300	\$18,681
Hart, Peter W.	2004	Peter W. Hart	\$17,500	\$1,000	\$24,526	\$23,357
Haws, Jonathan M.	2018	Family & Friends	\$19,496	\$19,496		\$19,496
Heal Family	2002	Walter (Bud) & Betty Heal	\$11,366	\$0	\$17,915	\$16,331
Healy, Edwin D. & Claudette	2008	Edwin D. & Claudette Healy	\$12,000	\$0	\$18,914	\$17,241
Healy, Jack	2014	Friends & Associates	\$14,375	\$0	\$16,177	\$14,746
Healy, John J. Sr. & Helen C.	2008	Jack & Candace Healy	\$10,099	\$0	\$15,899	\$14,492
Herbolzheimer, Jr., Phyllis & Fred	1986	Fred & Phyllis Herbolzheimer	\$12,680	\$0	\$46,305	\$42,209
Hercules Incorporated	1991	Hercules Incorporated	\$10,166	\$0	\$26,835	\$24,462
Hickey Family	2005	Tom & Chris Hickey	\$28,270	\$0	\$44,220	\$40,309
Holden, Harold (II)	1971	Harold H. Holden	\$26,439	\$0	\$45,605	\$41,571
Holden, Harold (III)	1986	Harold H. Holden	\$11,641	\$0	\$39,679	\$36,170
Holland, Hugh G. (Dutch)	2000	Holland Company	\$15,000	\$0	\$23,643	\$21,552

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1985	Hume, Robert M.	Estate of Blanche Hume, Robert Hume & David Hume	\$0	\$49,624	\$45,235
1995	Hunting Family	Elmer Hunting, Roger Hunting & Richard Hunting	\$0	\$21,895	\$19,959
1995	Huntoon, Charles R.	Eric R. Ellis, David R. LaCasse & Peter B. Weston	\$0	\$20,703	\$18,872
2017	Hutchins, Burleigh	Richard M. Ludwig	\$0	\$12,390	\$11,294
1985	Hutchins, Curtis M. (I)	Friends & Family	\$0	\$45,779	\$41,731
1986	Hutchins, Curtis M.	Friends & Business Associates	\$0	\$36,518	\$33,288
2001	Jalbert, Maurice J.	Maurice J. Jalbert	\$0	\$13,661	\$12,453
1986	Joachim, Otto/Richard Laufman	Dr. Herman L. Joachim	\$0	\$36,500	\$33,272
1996	Jones-Weston, Arthur & Evelyn	Evelyn Jones Weston	\$0	\$19,837	\$18,082
2007	Judson, Alan D. & Martha P.	Alan D. & Martha P. Judson	\$0	\$16,840	\$15,351
2000	Karter Family	Eli & Ann Karter	\$0	\$15,762	\$14,368
2013	Kerr, Ethyl G.	Barbara Kerr Hamilton	\$1,000	\$16,756	\$16,274
1999	Kirk, Nada Popovich	Joseph N. Kirk	\$0	\$15,762	\$14,368
2000	Knight, Frank A.	Robert N. Haskell Trust	\$0	\$42,557	\$38,793
1995	Kosloff, Irving S.	Friends & Associates	\$0	\$35,850	\$32,679
1995	Kurrie, William F.	Fred & Vicki Kurrie	\$1,000	\$34,624	\$32,562
2004	Leen Jr., Stanley J.	Friends & Family	\$0	\$14,286	\$13,022
1986	Levensailor, Arthur E.	Friends & Family	\$0	\$49,072	\$44,732
2015	Lombardi Family	Mark Lombardi & Terri Wilcox Lombardi	\$0	\$12,612	\$11,496
2003	Lowe, E. Nobles	Friends & Associates	\$0	\$23,892	\$21,779

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		Original Contribution Through 2018		2018 Contributions	12/31/17 Value	12/31/18 Value
Year	Major Contributors					
1991	Lucey, Ellen Shaw	Mr. & Mrs. William S. (Bill) Lucey	\$16,650	\$0	\$45,352	\$41,341
1986	Ludwig, Edward I. & Florence M.	Richard M. Ludwig	\$12,625	\$0	\$45,699	\$41,657
1993	Luke Family	Mr. & Mrs. John A. Luke	\$30,020	\$15,020	\$36,150	\$47,972
1989	Lurvey, Robert G.	Mildred E. Lurvey	\$10,058	\$0	\$30,794	\$28,071
1986	MacBrayne Family	Mr. & Mrs. John M. (Jack) MacBrayne, Jr.	\$10,566	\$0	\$35,948	\$32,769
2002	Magnus, Nina Campbell	Carl Magnus Trust	\$20,630	\$0	\$35,425	\$32,292
2000	Mangan, Thomas G.	Thomas A. Mangan Trust	\$10,000	\$0	\$15,762	\$14,368
1996	Martin, Robert W.	Robert W. Martin	\$13,516	\$0	\$21,870	\$19,936
2007	Marshall, Stanley N., Jr. (first year)	Foundation Members & Friends	\$12,000	\$0	\$18,050	\$16,454
1986	Matik North America	Matik-North America	\$10,000	\$0	\$36,518	\$33,288
2001	McCabe, Thomas B.	Thomas B. McCabe	\$3,932	\$0	\$14,213	\$12,956
1985	McClure, John M.	Althea McClure	\$10,868	\$0	\$45,293	\$41,287
1998	McQuarrie Family	Family & Friends	\$16,325	\$0	\$25,923	\$23,631
2004	Meyer, Lollo & Charles A.	Keith & Betsy Meyers	\$10,450	\$100	\$16,123	\$14,797
1985	Moody, James L.	Winship B. "Chip" Moody	\$10,000	\$0	\$41,677	\$37,991
2013	Moody, Sr. Winship B. "Chip"	Chip Moody, Family & Friends	\$32,550	\$0	\$41,292	\$37,640
Moore, Albert Pat's Pizza Scholarship		Friends & Associates	\$7,930	\$48	\$13,028	\$11,924
Moore, Winifred & Baxter		Albert B. Moore	\$10,122	\$0	\$15,909	\$14,502
Muller, George J.		Robert C. Fuehrer	\$18,922	\$400	\$36,016	\$33,230
Murray, Faye Woodcock		Friends & Associates	\$14,665	\$0	\$16,350	\$14,904
Nalco		Nalco, An Ecolab Company	\$20,000	\$0	\$21,791	\$19,864
Nalco Chemical Company		Nalco Chemical Company	\$10,750	\$0	\$21,816	\$19,886

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	Neal Memorial	2002	Carl Magnus Trust	\$0	\$35,451	\$32,316
	Nelson, Laurel E.	1998	Maine Pulp & Paper Association	\$0	\$17,229	\$15,706
	Newell, Lewis E. & Lucille D.	2000	Friends & Family	\$0	\$24,114	\$21,981
	Nichols, David Leigh & Family	2017	Greg & Jennifer Nichols	\$0	\$10,000	\$9,116
	Norris, Thomas C.	1993	Thomas C. Norris	\$0	\$23,604	\$21,516
	Paine, Arnold	2017	Family & Friends	\$7,825	\$10,984	\$17,837
	Paiste Family	2017	Dillwyn P. Paiste, IV & Catharine B. Paiste	\$100	\$20,572	\$18,853
	Palm, William H.	1993	William H. Palm	\$0	\$36,350	\$33,135
	Perkins, Anna F.	1991	Friends & Colleagues	\$0	\$36,046	\$32,858
	Premont, Paul	2015	Paul Premont	\$0	\$11,530	\$10,510
	Radney, Greg & Patty	2016	Greg & Patty Radney	\$400	\$11,579	\$10,955
	Ragon Jr., Burnham R.	1996	Burnham W. Ragon, Jr.	\$0	\$23,962	\$21,843
	Recor, Virginia	1990	Richard R. Picard	\$0	\$35,629	\$32,477
	Richards Jr., John P	1999	E. Bart Harvey	\$0	\$22,848	\$20,827
	Rourke Family	1999	Robert C. & Elaine Rourke	\$0	\$15,762	\$14,368
	Sappi	2013	Sappi Fine Paper	\$0	\$11,608	\$10,582
	Sapoznik, Ted & Mary	2008	Theodore E. "Ted" & Mary Sapoznik	\$1,500	\$32,103	\$30,763
	Shurling, Gene/Couch Pit University	2017	Members of Couch Pit University	\$0	\$11,055	\$10,078
	Simard, Gerald L.	1992	Family, Colleagues & Friends	\$0	\$28,140	\$25,651
	Sleight, Ina & Erland	1997	Earland K. & Ina Sleight	\$0	\$45,579	\$41,548
	Sofia, A.J. McKimm & Samuel	1999	Carlton W. Ellms, III	\$0	\$27,587	\$25,147
	Specialty Minerals	2002	Minerals Technologies Inc.	\$0	\$19,151	\$17,457

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Stahl, Frederick A.	1995	Frank S. Senior	\$13,534	\$0	\$27,000	\$24,612
Tappi Student Endowment Fund	1975	Maine-New Hampshire TAPPI	\$10,000	\$0	\$13,873	\$12,646
Thayer, Ernest	1996	Thayer Bequest	\$10,000	\$0	\$19,837	\$18,082
Trelfa, Heidi Ruckstuhl	1988	Richard T. Trelfa	\$10,300	\$0	\$32,687	\$29,796
Trelfa, Richard T.	1987	Richard T. Trelfa	\$11,025	\$0	\$35,819	\$32,651
Tutt, Jr., Richard P.	1975	Richard P. Tutt Bequest	\$5,608	\$0	\$30,122	\$27,458
Vamvakias, James G.	1989	James G. (Jim) Vamvakias	\$10,000	\$0	\$30,616	\$27,909
Willey, Michael S.	1997	Michael S. Willey	\$10,512	\$100	\$17,959	\$16,471
Wolanski Family	2017	John & Lori Wolanski	\$9,824	\$0	\$10,595	\$9,658
Woodcock Family	2000	Faye M. Woodcock Murray	\$10,650	\$0	\$16,716	\$15,238
Zabe, Robert N.	1986	Robert N. Zabe	\$9,469	\$0	\$32,407	\$29,541
Zieminski, Stephan	1996	Dale R. Raymond	\$22,450	\$4,000	\$26,058	\$27,753
Subtotal			\$1,862,951	\$107,790	\$3,412,155	\$3,218,161
Total Endowed Scholarships			\$6,120,213	\$521,372	\$17,615,698	\$16,579,073
<u>Special Endowment Funds</u>						
Bailey, Harold P.		Harold P. Bailey Bequest	\$104,916	\$0	\$570,725	\$534,280
Chinn, Jack E.		Madison Paper Industries	\$75,000	\$0	\$225,064	\$211,401
Subtotal			\$179,916	\$0	\$795,789	\$745,681

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<u>Endowment Funds</u>						
Beaumont Family		Donald (Don) & Ann Beaumont	\$3,000	\$0	\$5,291	\$5,008
Beaupre, James J.		James Beaupre	\$1,750	\$1,750		\$1,750
Class of 1962		Class of 1962	\$148	\$0	\$904	\$856
Class of 1981		Class of 1981	\$1,000	\$0	\$1,237	\$1,171
Class of 1993		Class of 1993	\$4,550	\$4,550		\$4,550
Class of 1995		Class of 1995	\$1,000	\$1,000		\$1,000
Class of 2015		Class of 2015	\$1,250	\$1,250		\$1,250
Class of 2017		Class of 2017	\$300	\$0	\$300	\$284
Class of 2019		Class of 2019	\$1,000	\$1,000		\$1,000
Donahue Family		John A. Donahue	\$1,000	\$0	\$1,242	\$1,176
Enos Family		Carrie & Clay Enos	\$4,833	\$833	\$4,616	\$5,202
Johnson, Kenneth A.		Kenneth A. Johnson	\$1,236	\$0	\$7,061	\$6,683
Lambert Family		Brian Lambert	\$5,250	\$500	\$5,782	\$5,973
Lyons Family		Jason & Christine Lyons	\$5,400	\$0	\$8,467	\$8,014
Kiran, Erdogan		Erdogan Kiran	\$2,425	\$0	\$7,215	\$6,829
Michaud, Charles F.		Chubb & Val Michaud	\$2,500	\$2,500		\$2,500
Roberts Family		Bill Roberts	\$6,500	\$5,000	\$1,767	\$6,672
Stevens, Howard		William (Bill) Stevens	\$1,475	\$0	\$3,074	\$2,910
Tarr, Mitch & Jamie		Mitch & Jamie Tarr	\$1,290	\$1,290		\$1,290
Vannozzi Family		Richard & Emily Vannozzi	\$1,050	\$0	\$1,298	\$1,229
Subtotal			\$46,957	\$19,673	\$48,254	\$65,345
TOTAL			\$6,347,086	\$541,045	\$18,459,741	\$17,390,099

University of Maine Pulp and Paper Foundation 2019 Budget Proposal

	2017	2018	2018	2019
	Actual	Budget	Actual	Proposed
Membership Income				
Foundation Sponsor	\$ 65,900	\$ 65,000	\$ 74,100	\$ 86,000
Scholarship Underwriter	47,600	47,400	39,600	39,600
Company Member	46,960	45,000	36,210	45,060
Special Gift Member	13,150	12,000	12,400	15,250
Individual	48,185	40,000	41,392	32,000
Matching Gift	100	100	0	0
Total Membership Income	\$ 221,895	\$ 209,500	\$ 203,702	\$ 217,910
Investment Income	4.50%	4.50%	4.50%	4.50%
General	182,982	186,349	186,349	189,372
Endowment	720,243	745,052	745,052	801,264
Soderberg Research	84,619	87,092	87,092	90,919
Total Investment Income	\$ 987,844	\$ 1,018,493	\$ 1,018,493	\$ 1,081,555
Open House	-	-	-	-
Other Income	-	-	-	-
Total Operating Income	\$ 1,209,739	\$ 1,227,993	\$ 1,222,195	\$ 1,299,465
Scholarships & Recruitment				
Undergraduate Scholarships	561,017	645,000	648,410	730,000
Graduate Stipends	40,000	40,000	40,000	36,000
Educational Relations	152,689	150,000	151,183	150,000
Total Scholarships & Recruitment	\$ 753,706	\$ 835,000	\$ 839,593	\$ 916,000
University Support				
P & P Foundation Professor	5,000	15,000	12,500	15,000
Calder Professor	15,000	15,000	15,000	15,000
PDC Director	-	23,040	21,093	46,080
Faculty Stipends	5,000	5,000	5,000	5,000
Departmental Support	13,000	13,000	13,000	13,000
Summer Co-op Teaching	10,000	10,000	10,000	10,000
Chinn Seminars	1,527	2,500	1,621	2,500
Total University Support	\$ 49,527	\$ 83,540	\$ 78,213	\$ 106,580
Foundation Operations				
Public Information	11,584	18,000	8,526	8,500
Foundation Office	238,866	230,000	258,196	250,000
Travel - Fundraising	9,229	24,000	10,692	10,000
Development	29,222	28,140	43,932	33,500
Professional Fees	11,585	15,000	11,585	11,785
Miscellaneous	7,587	10,000	8,136	8,000
Total Foundation Operations	\$ 308,073	\$ 325,140	\$ 341,066	\$ 321,785
Total Operating Expense	\$ 1,111,306	\$ 1,243,680	\$ 1,258,872	\$ 1,344,365
Operating Surplus/(Deficit)	\$ 98,433	\$ (15,687)	\$ (36,677)	\$ (44,900)
Bailey Loans	\$7,239		\$5,906	

AUDIT COMMITTEE

The function of the Audit Committee is to provide oversight of the integrity of the Foundation's financial statements, determine the qualifications and independence of the Foundation's auditor, the performance of the Foundation's accounting service and independent auditor, and the Foundation's compliance with legal and regulatory requirements. The Audit Committee recommends the appointment of an auditor and accepts its report.

Wipfli, who merged with MacPage in August 2018, conducted the University of Maine Pulp and Paper Foundation audit during the week of February 4-8, 2019. They thoroughly reviewed our systems, methodology, record keeping, and checks and balances. Once again, we continue to be impressed with the professionalism and thoroughness of Wipfli's review.

The audit committee met on February 26th to review the 2018 financial statements as well as the 2018 audit report as prepared by our auditors, Wipfli. No material weaknesses were noted.

We are in full agreement with the auditor's report. The Audit Committee is confident that our financial processes effectively ensure that our financial reporting is accurate and that our finances are managed with integrity.

Stacey Abbott, Chair

MEMBERSHIP COMMITTEE

The primary function of the Membership Committee is to solicit financial support from paper producer companies and suppliers in the pulp and paper industry who recognize and appreciate the mutual benefits of supporting the Foundation and the forest products industry.

The Foundation develops and prepares the highest quality engineering students to work for companies in the pulp and paper industry. Company membership in the Foundation provides the following:

- Full tuition scholarships for high achieving undergraduate students.
- Access to a pool of quality engineering graduates with experience who want to work in the paper industry.
- Process Development Center (PDC) pilot plant capabilities used by industry clients for process and product development.
- Networking opportunities.
- Information on key paper industry issues.
- “Dandy Scroll” Foundation newsletters.
- Paper mill luncheons and tour events.
- Paper Days annual open house conference.
- Cost effective Company recognition, access and visibility.

The Foundation welcomed the following NEW Corporate Members in 2018:

- Aries Chemical
- JD Irving
- Lloyd’s Register – SGC Engineering

In November, Sappi North America hosted our Mill Open House event at their Somerset facility. Mill Manager Tony Ouellette gave a presentation on the new investments at the mill and of the company’s strategy moving forward. Tony and others from Sappi gave guided tours of the brand new woodyard and of the paper mill. The event was free to corporate members, just one of the benefits of supporting the work of the UMPPF with annual donations.

We appreciate and need the support of our Company Members to support the Foundation activities and scholarships. I would like to thank all Membership Committee members who generously volunteer their time.

Rene Chartier, Chair

FUNDRAISING COMMITTEE

The Fundraising Committee encourages contributions to the Foundation that support scholarships for students planning a career in the pulp and paper and related industries.

Packaging Corporation of America CEO Mark Kowlzan announced at Paper Days 2018 that he would contribute \$1 million to the new Engineering Education and Design Center building on campus. In addition, he announced in October that he would bring PCA's total commitment to scholarships at the UMPPF to \$1 million, with half of that being invested in 2018 and the other half in 2019. We could not be more grateful for this ever-increasing support as we educate the engineers of the future!

In 2018 the Foundation received \$418,763 in gifts to increase Named Scholarship Funds (funds of at least \$10,000), \$51,082 in gifts to increase USA Scholars Funds (funds of least \$50,000), and \$ 71,200 in gifts to increase Endowment Funds for total contributions of \$ 541,045.

There were ten new Named Scholarships announced at Paper Days 2018. The Class of 1986 Scholarship was established by the class and Mark Pare was on hand to accept the plaque. The Cort and Ludwig Scholarship was established by Brad and Carol Cort in honor of their fathers, Robert Cort and Stephen Ludwig. The Dyer Family Scholarship was established by Dave and Judi Dyer in 2018. The Carlton W. Ellms, Jr & Marilyn Ellms Scholarship was established by Chip Ellms, III in honor of his parents. The Christopher R. Francis Scholarship was established by Chris Francis in 2018. The Brian F. Greenwood Scholarship was established by his friends in 2017. The David Leigh Nichols Scholarship was established by Greg and Jennifer Nichols in honor of Greg's grandfather, a professor at UMaine. The Wolanski Family Scholarship was established by John and Lori Wolanski in 2017. The Arnold Paine Scholarship was established by his family and friends and became a named scholarship in 2017. The Aubrey E. (Gene) Shurling Scholarship was established by the members of Couch Pit University in his honor.

There were also 11 Named Scholarship funds that reached the USA Scholar Level. The Warren A. Abbott Scholarship was established in 1984 by his friends and associates. The Elliott R. Barker Scholarship was established in 1986 by his grandson Elliott R. Barker, III. The Clayton T. Bockus Scholarship was established in 1981 by many of his former students. The Delano L. Boutin Scholarship was established by the Northeast Division of PIMA in 1989. The Jane Gray Hunley Chase Scholarship was established by her family in 1989. The Charles E. Crossland Scholarship was established in 1991 by several former Foundation scholarship recipients and friends. The Roy L. Davis Scholarship was established by him in 1990. The Ada M. Gledhill Scholarship was established in 1997 by her son, Thomas F. Gledhill. The Paper Chase Scholarship was established in 1993 by BE&K Inc. in conjunction with several industrial sponsors, including Pulp and Paper Magazine and nearly two dozen corporations. The Kenneth H. Phillips Scholarship was established by his family and friends in 1996. The Richard D. Violette Scholar-

ship was established by him and his wife Dottie in 1985.

Since 1980 the Foundation has accounted for each endowment fund separately, showing the value of the original gift and the market value of the fund for the last two years. We cannot thank those enough who have chosen to give back in this way.

The Foundation is deeply grateful for the support of its many donors since its inception 69 years ago. More information about making gifts to the Foundation and the campaign is available from Carrie Enos at the Foundation office in Orono. You may contact her at 207/581-2298.

Brian Lambert, Fundraising Committee Chair



High School Juniors attend Week 2 of the Consider Engineering summer program in July 2018. A total of 102 students attend the program each year to learn more about engineering and which field is right for them. About 75% of the attendees will apply to UMaine during their senior year.

UNIVERSITY & INDUSTRIAL SUPPORT COMMITTEE

The function of the University and Industrial Support Committee is twofold. The Committee acts as a liaison for the Foundation to the Chemical Engineering Department with the objective of providing industrial perspective, guidance and support (both monetary and non-monetary) in areas of importance to the Department's chair and faculty. The Committee ensures that Department activities are well connected to the future of the pulp & paper and related industries. Secondly, the Committee also serves as the Industrial Advisory Board (IAB) to the Chemical and Biological Engineering Department as required by the Accreditation Board for Engineering and Technology (ABET). Whereas the first function is clearly directed to current interests of Foundation member companies, the second tends to be more global and academically focused as accreditation is based on how well students are prepared for all of the industries and other organizations by which they may become employed. The Committee met twice in 2018.

The committee has supported and recognized the faculty of the department as appropriate by reviewing and recommending support for Foundation recognized professors. The Pulp and Paper Foundation, upon our recommendation and with approval of the Executive Committee, again supported Dr. Doug Bousfield as the Calder Professor and provided funds to continue to encourage Tom Schwartz and Caitlin Howell, relatively new faculty members in ChBE, to continue pursuing paper related interests. The UMPPF also continued its support of faculty summer teaching in order to facilitate the Chemical Engineering co-op rotation.

The University and Industrial Support Committee, as well as the Executive Committee, approved funding for graduate students. Total University Support including Graduate Student Stipends results in a total spend of \$118,213 in 2018.

The committee has continued to support the University through faculty and staff recognition by building on the 2010 success of the establishment of the Genco award. Our 2018 recipient was Adriaan van Heiningen.

The committee continues to actively support the accreditation process through student interviews regarding Ethics and Lifelong Learning. The determination is made by providing situational examples to the students and rating their responses to these questions. The committee continued to find that those students who have participated in co-op opportunities and in Foundation supported activities such as the semi-annual TREE trip and Chinn seminars tend to be better equipped to understand questions regarding safety and ethical challenges and provided more insightful responses to the questions asked. In addition, UMPPF scholarship recipients who have participated in Paper Days annually and who are involved in Student TAPPI/PIMA and AIChE understand the importance of networking to their careers. The UMPPF supported 19 members of the student chapter and their faculty advisor, Tom Schwartz, in attending TAPPI's PaperCon in Charlotte, NC in 2018.

The Pulp and Paper Management Certificate, which was pursued by the UMPPF along with strong support from the University and Industrial Support Committee for many years, was offered beginning in 2017 through UMaine. Students will have taken a class earning their Six Sigma Green Belt Certificate as well as a number of technical, business, and leadership classes. All of this will culminate in the Pulp and Paper Management Certificate which will be denoted on their transcript. This Certificate will be awarded in addition to their B.S. degree in their Engineering discipline of choice and will still be completed in 4 years. Awareness of Six Sigma concepts, Green Belt certification and a deeper understanding of pulp and paper technology further strengthens the students' contributions to their co-op jobs as well as their competitiveness for full-time employment.

Bill Butterfield, Chair



Pictured above are some of the student participants in our 2018 Consider Engineering summer program. They toured the UMaine Advanced Structures & Composites Center with Dr. Eric Landis.

SCHOLARSHIP/EDUCATIONAL RELATIONS

The Scholarship and Educational Relations Committee awards scholarships, grants, and loans to qualified students. In addition, the Committee interacts with secondary school teachers to promote the Foundation's programs, helping them to encourage their students to utilize our programs and consider a career in the Pulp and Paper Industry. We are grateful that so many are willing to donate their time to ensure that we are selecting the best students to serve the industry.

First-year scholarship interviews were collected with the application deadline of December 31, 2017. Skype interviews conducted in January 2018 led to 26 incoming first-year students who matriculated in September 2018. By major, 21 were enrolled in chemical engineering, 4 in mechanical engineering, and 1 in electrical engineering.

During Paper Days 2018, we awarded Teacher of the Year awards to Heather Ross of Skowhegan High School and Mike Cowing of Bucksport High School. Both teachers were nominated by their former students. One nomination letter said, "Mr. Cowing took the time to get to know me and my life so that he could provide good, solid advice. This is why so many students love him and connect with him so well. He takes the time to get to know each one; their stories, their lives, and their limits so that he can help each of them to the best of his ability. He always knows when to push harder and when to back off, and I'm forever grateful for all that he taught me." The teachers were very appreciative of the recognition and were invited to reunite with their former students at Paper Days. We will award the Teacher of the Year award to two teachers again in 2019.

In the spring of 2018, the committee interviewed 13 students for upper-class scholarships. The committee decided to award scholarships to all 13 of those students at the upper-class scholarship value of \$6000 annually.

Our Consider Engineering summer program continues to thrive, with 160 high school students applying for 102 slots in July 2018. Feedback continues to be very positive from both students and their parents. We actively market this program with flyers and posters at almost all Maine high schools, and have incorporated it into our recruiting presentation that was delivered in 3 different states this year. A revamped Facebook page which links to our updated website allowed us to actively post pictures over the course of the four days on campus so that parents could follow their students as they learned about engineering. This effort was wildly successful at engaging the participants and their parents, and we were able to connect with them again this fall when scholarship applications became available. Over 70% of our first-year scholarship offers were Consider Engineering alumni again this year.

In September we held our Scholarship Banquet, where students gather for dinner, discussion, and presentation of fall scholarship checks. We were very pleased to have Barbara

Hamilton, Business Development Director, Andritz Automation Solutions, deliver a wonderful speech to our students. Many co-op employers and members of our Scholarship and Investment Committees as well as University faculty and staff attended to present scholarship checks to our students. In another effort to connect with students, we provided first-year students with logo items donated by company members as a way to welcome them to the pulp and paper industry and introduce them to the one-of-a-kind support network of the University of Maine Pulp and Paper Foundation.

October brought another very busy recruiting season at UMaine. With so many companies looking to hire co-op and full-time students, we had to back our recruiting season up into September again this year. Our annual co-op seminar introduces students to the process, and with coordination from the Foundation office, our companies conduct their own information sessions to help students get to know them individually. There was so much demand for our students that we had no open nights for company information sessions between September 24th and October 25th! More than 25 companies in 40 locations visited campus to fill positions both in and out of state, with many companies looking to hire multiple students. 68 students participated in the co-op process, and over 390 interviews were conducted. We will have students working co-op jobs in ten different states, which aligns with our plan of growing geographically to provide our students with continually expanding opportunities.

In 2018 we spent \$648,410 on scholarships. We are delighted that the Executive Committee has approved \$730,000 in scholarship awards for 2019, including up to two first-year scholarships for out-of-state students at \$20,000/year. This will help us to execute our Strategic Plan of expanding our geographic reach. Starting with the first-year students enrolling in Fall 2015, we increased scholarship award values to \$8500/year. On top of this, we will still retain the four full in-state tuition scholarship offers for each incoming first-year class.

We closed 2018, appropriately, by giving thanks to those who make the work we do possible. Each year, all of our scholarship recipients write notes thanking their scholarship donor(s), and their notes are enclosed in the Foundation's annual Holiday card. Our students are sure to include personal information pertaining to the biographical information of each donor, which is information they receive from the Foundation office. In some cases, such as when there is no longer a living donor associated with a particular scholarship, the students address their letter to one of the Foundation's many corporate members. We frequently hear from our scholarship donors how much they appreciate hearing from the students who benefit so clearly from their generosity.

Steve Provencal, Chair

RECRUITING DIVERSIFICATION COMMITTEE

The Recruiting Diversification Committee is working to execute the portion of the Strategic Plan that focuses on the need to more broadly expand our recruiting efforts, both geographically and to include more females and minorities.

Outreach was conducted using a recruiting presentation that we have made accessible via Dropbox for anyone who wishes to deliver it at their local high school. It hits all the major highlights: why should students consider a career in engineering, why should they study at UMaine, what the Consider Engineering program is, and what incredible scholarship opportunities are available through the UMaine Pulp and Paper Foundation. Committee members and current UMaine students conducted numerous high school visits in multiple states in 2018. If you are interested in delivering this short 15-minute presentation in your area, please contact Carrie Enos at 207/581-2298 for a link to the presentation.

We conducted Career Exploration Seminars in 2018 at Irving Tissue in Glens Falls, NY, and at IGIC in Baileyville, ME. If your company is in need of engineers and you are interested in hosting a Career Exploration Seminar for high school students in your area, then a phone call or email to Carrie or Jen is all that is needed to start the process.

We began outreach to an even younger generation of students this year by hosting a Science Café at the Challenger Learning Center in Bangor, Maine. Over 50 middle school students got to make paper and experiment with robotics and alternative power sources with a dozen current UMPPF scholarship recipients. Carrie then gave a presentation on what Chemical Engineers do as well as Consider Engineering and our scholarship opportunities.

Lastly, Carrie participated on a panel discussion at the MELMAC Peer Learning Conference in Augusta, Maine. The audience was teachers and school counselors from all over the state. The focus of our message was on exciting careers in the industry, our continued 100% job placement rate, and on our full tuition college scholarships.

The results of the Committee's efforts at year-end continued to exceed expectations and make rapid progress toward the goals of our five-year plan. 45% of first-year scholarship award offers to students who applied by December 31, 2018 were extended to female high school seniors. This far exceeds our goal to recruit more women into our program. In addition, 10% of our scholarship applications came from out-of-state applicants, which builds on our positive momentum to expand our outreach. We only expect these numbers to grow as we continue our efforts in 2019.

You can find us on Facebook, where we share our outreach efforts as well as our Consider Engineering program with parents, teachers, and students. The UMPPF is using LinkedIn as a method to communicate our efforts to other professionals in the industry.

Jess Paul, Chair

PUBLIC RELATIONS COMMITTEE

The Public Relations Committee is responsible for preparing and executing an effective publicity program, as well as, the planning and execution of the annual Paper Days Open House.

We continue to use Facebook to communicate with our students, their parents, and our industry partners. Please visit us on facebook.com/umppf.

Foundation President, Carrie Enos, and Program Manager, Jennifer Ireland, are active on LinkedIn, which has increased our communications amongst our professional network.

Our newsletter, "The Dandy Scroll" continues to be published and distributed twice yearly. We also feature current and past newsletters on our website.

Paper Days 2018 attracted more than 340 attendees and celebrated the 68th anniversary of the Foundation. Paper Days is sponsored jointly by the UMaine Pulp & Paper Foundation and Northeast TAPPI/PIMA. Some of the highlights that took place were:

- The program opened with a presentation by Tim Baade, Senior VP and GM of Irving Consumer Products, titled, "A Commitment to Growth".
- The Keynote presentation at the Banquet Dinner by Ned Dwyer, President and Chief Executive Officer of Catalyst Paper Corporation was titled "The Importance of Doing Good Work Every Day".
- The presentation of the Genco Award was to Dr. Adriaan van Heiningen, Chemical Engineering Professor and J. Larcom Ober Chair at the University of Maine.
- The Foundation's 2018 Teacher Awards were presented to history teacher Heather Ross from Skowhegan High School and math teacher Mike Cowing from Bucksport High School.
- The presentation of 10 new scholarships: Class of 1986, Cort and Ludwig, Dyer Family, Carlton W. Ellms, Jr. & Marilyn Ellms, Christopher R. Francis, Brian F. Greenwood, David Leigh Nichols, Wolanski Family, Arnold Paine, and Aubrey E. (Eugene) Shurling. Eleven scholarships reached the \$50,000 USA Scholar Level: Warren A. Abbott, Elliott R. Barker, Clayton T. Bockus, Delano L. Boutin, Jane Gray Hunley Chase, Charles E. Crossland, Roy L. Davis, Ada M. Gledhill, Kenneth H. Phillips, Richard D. Violette, and The Paper Chase Scholarship.
- The 2018 Honor Award to Greg Radney.
- The program closed with a presentation by Bob Snyder, Chief Executive Officer, Twin Rivers Paper Company, titled, "Growth through Reinvention".

Paper Days/Open House has been offered every April since 1950 and continues to be a wonderful way to catch up with old friends and to make new friends.

Shawn Albert, Chair

COMMITTEE MEMBERSHIP

AUDIT COMMITTEE

Stacey Abbott, Chair
David M. Colter

William F. Igoe, Jr.
Elsa Sanborn

FUNDRAISING COMMITTEE

Brian Lambert, Chair
Lou Boos
Mike Davis
Sarah Dawkins
Dana Dolloff

Chris Fisher
Ray Heuchling
Keith A. Meyer
Addie Nadeau

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David Colter
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Thomas F. LaHaise, III
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Brad Bingham
Barbara “Gilly” Hitchcock
Jef Howell

Craig Martin
Jason Turner
John Wolanski
Pete White

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David Colter
Carrie Enos

Barbara Kerr Hamilton
John Wolanski

PUBLIC RELATIONS

Shawn Albert, Chair
Proserfina Bennett
Louis J. Boos
Alexi Deering
Dana Dolloff

Eric Fletty
Barbara Kerr Hamilton
Micki Meggison
Albert B. Moore
Addie Nadeau

RECRUITING DIVERSIFICATION COMMITTEE

Jessica Paul, Chair
Jennifer Alley
Mike Browne
Codi Eremita

Addie Nadeau
Heather Pelletier
Mary Skorupa
Jesse Stephens

SCHOLARSHIP/EDUCATIONAL RELATIONS COMMITTEE

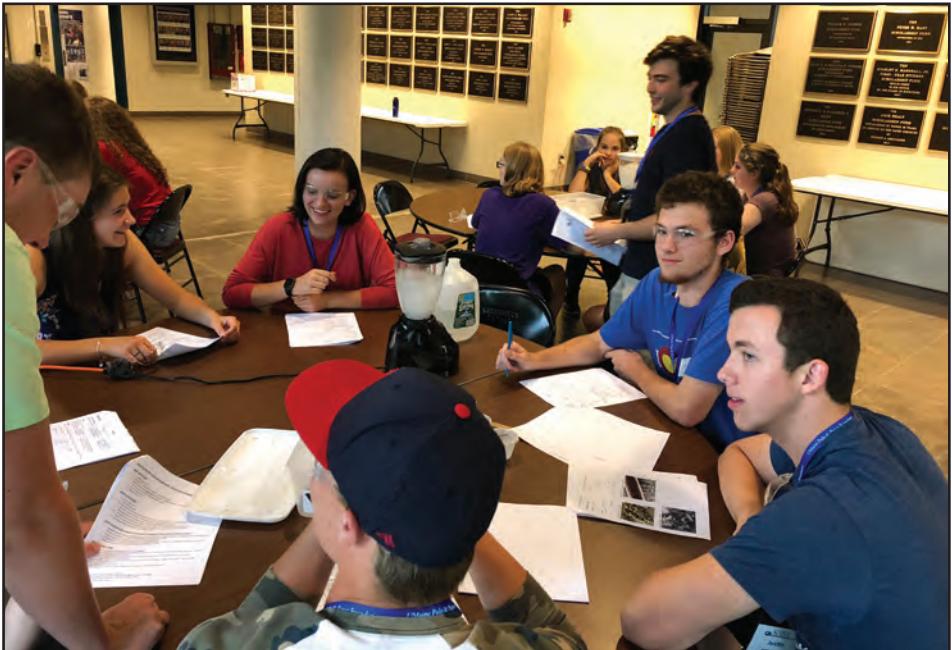
Blue Keim, Chair
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Scott Castonguay
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John Desjardins
Chris Francis
Scott Frasca
Walter Goodine
Eve Jordan

Mark Lenentine
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Robert White
Annette Smith Wright

UNIVERSITY AND INDUSTRIAL SUPPORT COMMITTEE

Bill Butterfield, Chair
Doug Bousfield
Paul Durocher
Jeff Hamilton
Peter Hart

Rick Malinowski
Mark Pare
Fritz Paulsen
Hemant Pendse
Colleen Walker



Students work together in groups during the Papermaking Experiment of the 2018 Consider Engineering summer program for High School Juniors.

CORPORATE MEMBERS

FOUNDATION SPONSORS

Essity
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ND Paper
Packaging Corporation of America
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Kean Project Engineering Inc.	University Credit Union
Lloyd's Register	Whitfield Russell Associates
Mid-South Engineering Inc.	Woodard & Curran

CODE OF ETHICS

Statement of Values

The Board of Directors (the Board) of the University of Maine Pulp and Paper Foundation (the Foundation) adheres to the highest ethical standards to demonstrate its commitment to the core values of integrity, honesty, fairness, openness, respect, and responsibility. The Board embraces these core values:

- Commitment to the public good;
- Accountability to the public;
- Commitment beyond the law;
- Respect for the worth and dignity of individuals;
- Inclusiveness and social justice;
- Respect for pluralism and diversity;
- Transparency, integrity and honesty;
- Responsible stewardship of resources;
- Commitment to excellence and to maintaining the public trust.

Code of Ethics

A. Personal and Professional Integrity

All staff, board members and volunteers of the Foundation act with honesty, integrity and openness in all their dealings as representatives of the Foundation. The Foundation promotes a working environment that values respect, fairness and integrity.

B. Governance

The Board is responsible for setting the strategic direction of the Foundation and oversight of the finances, operations, and policies of the organization. The Board:

- Ensures that board members have the skills and experience to carry out their duties and that all members understand and fulfill their governance duties acting for the benefit of the Foundation and its public purposes;
- Maintains a conflict of interest policy that ensures any conflicts of interest or the appearance thereof are avoided or appropriately managed through disclosure, recusal or other means;
- Is responsible for the hiring, firing, and review of the performance of the President of the Foundation, and ensures that the compensation of the President is reasonable and appropriate;

- Ensures that the President and appropriate staff provide the Board with timely and comprehensive information so that the Board can effectively carry out its duties;
- Ensures that the Foundation conducts all transactions and dealings with integrity and honesty;
- Ensures that the Foundation promotes working relationships with board members, staff, volunteers, and program beneficiaries that are based on mutual respect, fairness and openness;
- Ensures that the Foundation is fair and inclusive in its hiring and promotion policies and practices for all board, staff and volunteer positions;
- Ensures that policies of the Foundation are in writing, clearly articulated and officially adopted;
- Ensures that the resources of the Foundation are responsibly and prudently managed.

C. Legal Compliance

The Foundation complies with all local, state, and federal laws and regulations.

D. Responsible Stewardship

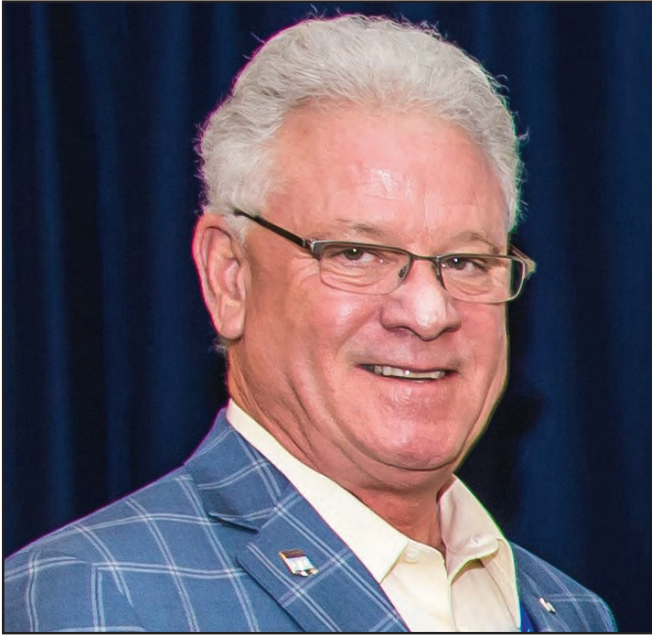
The Foundation responsibly and prudently manages the endowment fund including:

- Ensuring reasonable expenses in pursuit of its purposes;
- Ensuring reasonable and appropriate compensation for staff members and any others that may receive compensation;
- Ensuring that all financial reports are factually accurate and complete in all material respects.

E. Disclosure

The Foundation provides comprehensive and timely information to the public and all stakeholders and is responsible in a timely manner to reasonable requests for information. All information about the Foundation will fully and honestly reflect the policies and practices of the Foundation. All financial, organizational, and program reports will be complete and accurate in all material respects.

2018 Honor Award



Greg Radney

Greg Radney graduated from the University of Maine in 1977 with a BS in Pulp and Paper Technology and in 1978 with a BS in Chemical Engineering. He grew up in the Pulp & Paper Industry traveling to various locations (Maine, Nova Scotia, New York, Pennsylvania) while his father built Pulp Mills for Scott Paper.

Greg started his career with the Foxboro Company and after three years joined Valmet, a company truly devoted to Pulp & Paper, for the startup of the Madison Paper Pressurized Groundwood Plant & PM3 in 1981. Over the next thirty-six years he held various positions from Sales Manager and Vice President to Corporate Account Manager for International Paper globally. Greg is recently retired as Vice President on the Board of Directors for the UMaine Pulp and Paper Foundation and Chair of the Nominating Committee. The 2018 Honor Award Recipient has served as a Vice President of the Foundation's Board since 2011.

The Greg & Patty Radney Scholarship was established in 2017. When establishing this scholarship Greg stated: *"It is my sincere pleasure to establish this scholarship to make it possible for others find their way to the Pulp & Paper Industry. If it were not for this program, the University, and its professors I would not be where I am today. It has been an honor to serve the UMaine Pulp and Paper Foundation in various capacities including to help coordinate TREE trips to Finland & Sweden. The UMaine Pulp and Paper Foundation is one of a kind, developing engineers and professionals to meet future challenges."*



For complete program information including:

- Paper Days/Open House
- Consider Engineering
High School Summer Program
- Pulp & Paper Foundation Sponsored Scholarships

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